REAL ESTATE APPRAISAL

WisDOT Project ID: 1146-75-22, Parcel 63

W9414 Givens Road, Town of Hortonia, Outagamie County, WI

As of

February 20, 2015

Prepared For

Mr. Curtis Van Erem Wisconsin Department of Transportation 944 Van Der Perren Way Green Bay, WI 54304

Prepared by

METROPOLITAN APPRAISAL, LLC W62 N248 Washington Ave, Ste 201 Cedarburg, WI 53012 May 31, 2016

Mr. Curtis Van Erem Wisconsin Department of Transportation 944 Van Der Perren Way Green Bay, WI 54304

RE: WisDOT Project ID: 1146-75-22, Parcel 63

W9414 Givens Road, Town of Hortonia, Outagamie County, WI

Dear Mr. Van Erem:

Pursuant to your request, Metropolitan Appraisal, LLC has prepared an appraisal report of the above referenced property (subject). The 51.802-acre subject is a farm consisting of a single-family residence and two agricultural outbuildings situated along a town road just east of State Highway 15 (STH 15) in the Town of Hortonia, Outagamie County, Wisconsin

It is a hypothetical condition of the appraisal that a 3.00-acre Homesite exists which is improved with the subject's single-family residence and outbuildings. The Homesite is legally permissible and is established to determine proximity impact damages.

The appraisal is to be used by the Wisconsin Department of Transportation (WisDOT) in connection with the acquisition of a 17.957-acre "Fee Taking" and a 0.326-acre temporary limited easement (TLE). The Fee Taking and TLE are necessary for improvements relating to the STH 15 expansion project in Outagamie County.

The subject after the acquisition is referred to as the "Remainder." The subject values before the acquisition and after the acquisition are referred to as the "Before Value" and "After Value," respectively. Likewise the terms "Before Condition" and "After Condition" are used throughout the report. The effective date of value is February 20, 2015, the last date of inspection.

The real estate appraisal is prepared in conformity with and is subject to the requirements of the Code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute and the Uniform Standards of Professional Appraisal Practice (USPAP) as well as Section 32.09 of the Wisconsin Statutes. The depth of discussion contained in the report is specific to the needs of the client and for the intended use stated. The appraiser is not responsible for unauthorized use of this report.

As required by Section 32.09(6), the appraiser is to consider the property taken as a separate unit. Because the property taken has no direct street access and a correspondingly low value, the difference between the Before Value and After Value is higher and the correct measure of total damages.

Based on the inspection, analysis of pertinent market data and the attached assumptions and limiting conditions of the report, the appraisal conclusions as of February 20, 2015 are as follows:

BEFORE VALUE \$569,200

AFTER VALUE \$274,700

DAMAGES \$294,500

TLE LOSS \$300

TOTAL DAMAGES \$294,800

If questions arise concerning this appraisal, please do not hesitate to call. Thank you for using the services of our firm.

Signed: May 31, 2016

Respectfully submitted,

METROPOLITAN APPRAISAL, LLC

Kevin Zarem, MAI, WCGA #598

Expires: December 14, 2017

Brian Rissky Signed: May 31, 2016

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SUMMARY OF SALIENT FACTS AND CONCLUSIONS

GENERAL INFORMATION

Property Owner: Irving & Genevra Partika, et al.

Property Address: W9414 Givens Road

Town of Hortonia, WI

Contact: Matt Partika

(920) 779-0968

Taxkey No's: 120041300

Date of Inspection: February 20, 2015

Site Size: 51.802-acres

Improvements: Single-family residence and agricultural

outbuildings

Zoning: R-1, Residential

Highest & Best Use as Vacant: Low density residential development with

interim agricultural use.

Highest & Best Use as Improved: Low density residential development with

interim agricultural use and continued use of the

existing single-family residence.

Extraordinary Assumptions: Approximately 81% of the site is identified as

hydric soils by the Outagamie County GIS mapping system. This area is not currently designated as wetlands in the Wisconsin Wetlands Inventory. However, according to Outagamie County zoning personnel, no building permits will be issued for areas within hydric soils unless a site specific wetland survey is conducted that indicates wetlands are not present. A site specific wetlands survey is beyond the scope of this appraisal. It is an extraordinary assumption that no wetlands are present in the areas of hydric soils. The use of this extraordinary assumption may alter the

appraisal results.

Extraordinary Assumptions (cont.):

The project engineers provided the appraisers with an expected TLE construction period impacting the subject. The exact timeframes are unknown. It is an extraordinary assumption that the timeframes are correct. The use of this extraordinary assumption may alter the appraisal results.

Hypothetical Conditions:

It is a hypothetical condition of the appraisal that a 3.00-acre Homesite exists which is improved with the subject's single-family residence and outbuildings. The Homesite is legally permissible and is established to determine proximity impact damages.

TRANSPORTATION PROJECT PLAT INFORMATION

WisDOT Project ID: Project ID: 1146-75-22

Plat Date: 1/19/2016 (Sheet No. 4.23 Amendment No. 2)

and 2/6/2015 (Sheet No. 4.24 Amendment No. 1)

Area & Interest to be Acquired

Fee Taking: 17.957-acres, or 782,207-square feet TLE: 0.326-acres, or 14,201-square feet

CONCLUSIONS

 Before Value:
 \$569,200

 After Value:
 \$274,700

 Damages:
 \$294,500

 TLE Loss:
 \$300

 Total Damages:
 \$294,800

CERTIFICATE OF APPRAISER

To the best of our knowledge and belief, the statements contained in this appraisal report are true and the information upon which the opinions expressed herein are based is correct, subject to the limiting conditions herein set forth:

This appraisal has been made in conformity with appropriate Wisconsin statutes, regulations, policies and procedures applicable to the appraisal of right of way. To the best of our knowledge, no portion of the value assigned to this property consists of items, which are non-compensable under Wisconsin laws.

The statements contained in this report are true and correct. The reported analysis, opinions and conclusions are limited only by the reported assumptions and limiting conditions, and is our personal, impartial and unbiased professional analyses, opinions and conclusions. We have no present or prospective interest in the property that is the subject of this report, and we have no personal interest or bias with respect to the property that is the subject of this report or to the parties involved with this assignment.

Neither is our compensation or our employment contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stimulated result, or the occurrence of a subsequent event directly related to the intended use of the appraisal.

Per Section 32.09 (5)(b) of the Wisconsin Statutes, any decrease or increase in the market value of the real property prior to the date of valuation caused by the public improvement for which this property is to be acquired, or by the likelihood that this property would be acquired for such improvement, other than that due to physical deterioration within the reasonable control of the owner, was disregarded in determining compensation for this property.

Our analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice and the Relocation Assistance and Real Property Acquisition Policy Act of 1970.

Unless otherwise specified, no one provided significant real property appraisal assistance to us in making this report. We have not revealed the findings and results of this appraisal to anyone other than the proper officials of the acquiring agency or the Federal Highway Administration, and we will not do so until authorized by said officials, or until we are required to do so by due process of law, or until we are released from this obligation by having publicly testified as to such findings.

We have not given consideration to, nor included in this appraisal, any relocation assistance benefits.

As of the date of this report, Kevin L. Zarem has completed the requirements of the continuing education program of the Appraisal Institute.

On February 10, 2015, we contacted Matt Partika, a relative of the property owner of record, and notified him of our intent to inspect the subject property. We offered Mr. Partika the

opportunity to accompany us on the inspection. The invitation was accepted and the property was inspected on February 20, 2015 with the owner present. We have also performed a field inspection of the sales relied upon in making this appraisal.

It is our opinion that as of February 20, 2015, the total damages to the property herein described are: \$294,800.

Kevin Zarem, MAI, WCGA #598

Expires: December 14, 2017

Brian Rissky Signed: May 31, 2016

Signed: May 31, 2016

INTRODUCTION

Identification of the Subject Property

The subject is located at W9414 Givens Road in the Town of Hortonia, Outagamie County, Wisconsin. The subject's property tax identification number is: 120041300. A summarized legal description of the property is included in the assessment information section of the appraisal.

Intended Use

Metropolitan Appraisal has been authorized to conduct the appraisal of real estate by Mr. Curtis Van Erem with the Wisconsin Department of Transportation (WisDOT), the "client." The intended use of the appraisal is to determine the market value of the acquisition to assist WisDOT in its process of determining just compensation.

Intended Users

The intended users of our opinions of value and this report are the client, the property owner, and those directly involved in the condemnation process. A party receiving a report copy from the client does not, as a consequence, become a party to the appraiser/client relationship. No third parties are authorized to rely upon this report without the express written permission of Metropolitan Appraisal, LLC.

Purpose of the Appraisal

The purpose of the appraisal is to determine market value in accordance with Section 32.09 of the Wisconsin Statutes as of the effective date of the appraisal, February 20, 2015.

Definitions

Market Value

The definition of market value is taken from the State of Wisconsin Real Estate Program Manual which references Section 32.09 of the Wisconsin Statutes. Market value is defined as the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. Buyer and seller are typically motivated;
- 2. Both parties are well informed or well advised, and acting in what they consider their best interests;
- 3. A reasonable time is allowed for exposure in the open market;

- 4. Payment is made in terms of cash in United States dollars or in terms of financial arrangements comparable thereto;
- 5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

Fee Simple Estate

The fee simple estate is valued. Fee simple estate is defined as follows: "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat." [Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, Fifth Edition, (Chicago: Appraisal Institute), 2010].

Larger Parcel

The larger parcel is defined as follows: "In governmental land acquisitions, the tract or tracts of land that are under the beneficial control of a single individual or entity and have the same, or an integrated, highest and best use. Elements for consideration by the appraiser in making a determination in this regard are contiguity, or proximity, as it bears on the highest and best use of the property, unity of ownership, and unity of highest and best use. In most states, unity of ownership, contiguity, and unity of use are the three conditions that establish the larger parcel for the consideration of severance damages. In federal and some state cases, however, contiguity is sometimes subordinated to unitary use." [Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, Fifth Edition, (Chicago: Appraisal Institute), 2010].

In this case, the larger parcel is defined as the subject.

Severance Damages

In a partial taking, severance damages are a decline in the market value of the Remainder that arises as a result of the taking and/or the construction of the proposed improvement. Severance damages are discussed in the Acquisition and Remainder section of the appraisal, if applicable.

Special Benefits

Specific benefits are benefits that accrue to the Remainder after a partial taking. Special benefits are discussed in the Acquisition and Remainder section of the appraisal, if applicable.

Separate Entity

As required by Section 32.09(6), the appraiser is to consider the property taken as a separate unit, or separate entity. Because the property taken has no direct street access, the difference between the Before Value and After Value is higher and the correct measure of total damages.

Effective Date of Value & Inspection Date

The effective date of value is February 20, 2015 concurrent with the last date of inspection.

Scope of the Appraisal

A summary of the scope of work is presented below.

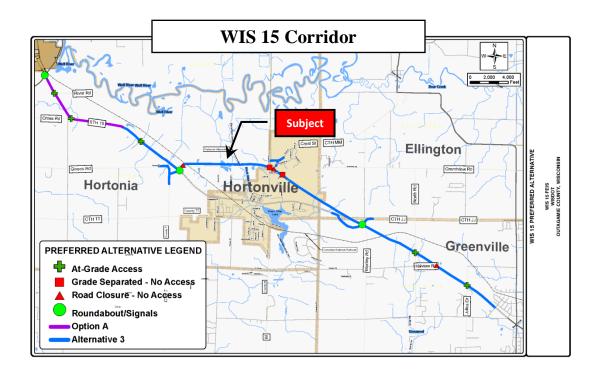
- An inspection of the subject was performed to determine the physical characteristics
 of the land area to be acquired and/or encumbered and any improvements that are
 being acquired or impacted.
- WisDOT project engineers and contractors were interviewed and all relevant project design documents were reviewed.
- Zoning, utilities, easements and other legal restrictions that may have an impact on the fee simple ownership rights of the subject property were reviewed.
- An extensive search for comparable properties that have recently sold or that are presently vacant and available for sale was performed. Our research included a review of several data sources including Metropolitan Appraisal's proprietary database of sales transactions; public assessor's records; and sales data published by CoStar and Redi-net. Metropolitan Appraisal also regularly collects data from other appraisers and real estate brokers active in the market. Terms and conditions that may have influenced the sale prices of the comparable sale properties were reviewed and verified, to the degree possible, by interviewing buyers, sellers or representatives who had specific knowledge of the transaction's terms and conditions.
- A complete Proximity Impact study was performed and is included in the addenda.
- The sales comparison approach was determined to be the most appropriate and reliable approach for establishing the market value of the subject parcel and the building improvements.
- The appraisal was prepared in conformity with the Uniform Standards of Professional Appraisal Practice, Wisconsin Statutes and the Relocation Assistance and Real Property Acquisition Policy Act of 1970.

Statement of Ownership and Subject History

The subject is currently owned by Irving & Genevra Partika, et al. The subject has not transferred within the past five years.

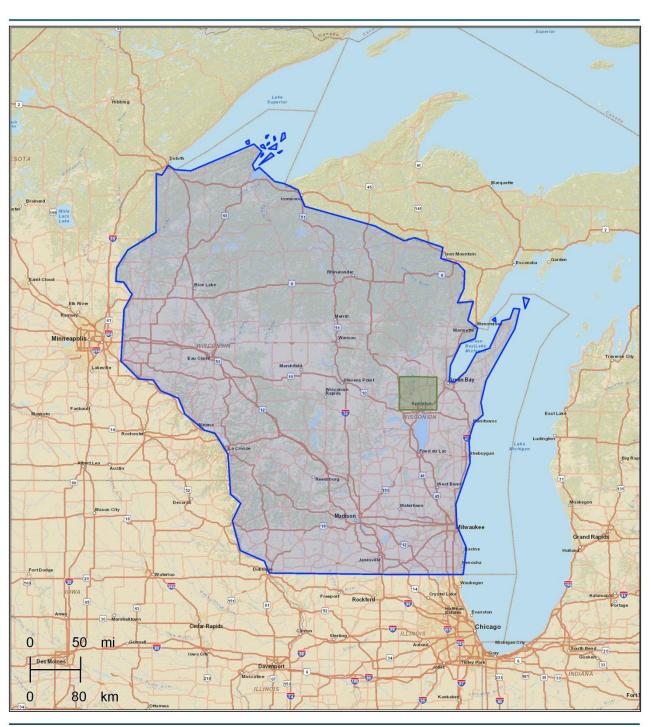
Project Description

According to the WisDOT, the STH 15 Expansion Project will expand 11 miles of STH 15 to a 4-lane divided highway bypassing the village of Hortonville. Roundabouts are planned at two locations, one on each side of Hortonville, where proposed bypass meets existing WIS 15. The project is needed to address safety concerns. Capacity must also be added to serve existing and forecasted traffic volumes. The reconstruction area is highlighted below. The subject is located along the West Bypass portion of the project.





Wisconsin

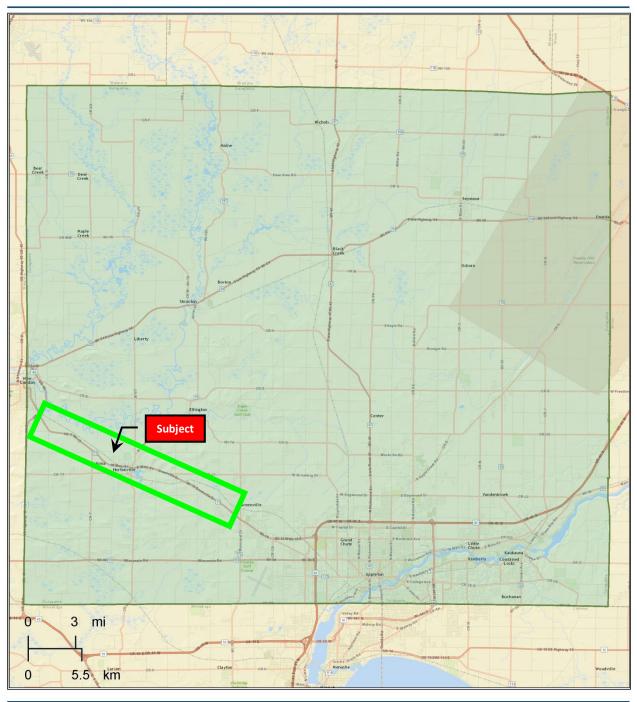


January 19, 2015

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Outagamie County



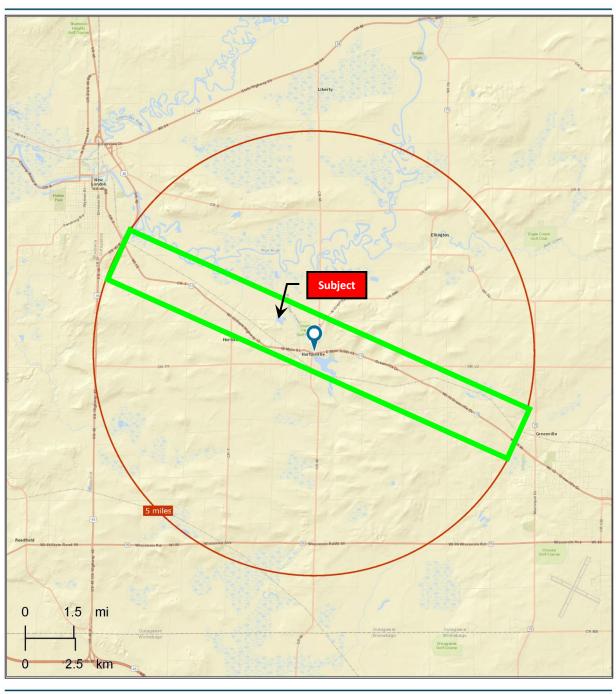
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- Project Corridor

5 Mile Radius



November 10, 2014

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REGIONAL OVERVIEW

The region is generally defined as Outagamie County. Outagamie County is the sixth largest county in the state. The Oneida Reservation encompasses the northeastern part of the county, while a majority of the Fox Cities are located along the southeastern part of the county. The Fox Cities are 19 communities located along the Fox River, the largest of which is the City of Appleton. Appleton is located 12 miles southeast of the project corridor. A "State" map, "Regional" map, and "Project Area" map highlighting a 5-mile radius around the Village of Hortonville are included on the foregoing pages.

Main thoroughfares include US Highways 41 and 45. Secondary thoroughfares include State Highways 15, 47, 54, 55, 76, 187, and 441.

Outagamie County Regional Airport serves as a major economic hub in the area and is located just two miles west of US Hwy 41. The airport provides more than 20 daily departures to cities including Chicago, Minneapolis, Detroit, Atlanta, and Orlando via four commercial airlines. The Fox River Mall, in Appleton, is the state's second largest shopping mall and includes over 180 retail stores. The area also offers close proximity to minor league baseball, a performing arts center, and many museums.

The following discussion summarizes the general regional forces impacting real estate values and marketability.

Cropland Value Trends

Statewide, historical, Cropland value trends are highlighted in the following table. Average cropland sales in Wisconsin have risen significantly since 2010. Growth stabilized in 2013 and then continued in 2014. High crop prices and low interest rates factored into the increase in land prices.

		Wi	scons	in Cro	pland	Sales	Porcont	Change	
	2010	2011	2012	2013	2014	2010 to 2011	2011 to 2012	2012 to 2013	2013 to 2014
Avg. Dollars per Acre State of Wisconsin	3,550	3,780	4,000	4,010	4,350	6.48%	5.82%	0.25%	8.48%
Source: USDA - NASS (Land Values 2014 Summary published 08/01/2014)									

Social Forces

The Project Area is generally rural residential in nature with a small population base. Population growth rates are above historical and projected county and state growth rates as highlighted in the table below.

		Popu	ulation Statis	stics			
		•			Pe	rcent Chang	е
	2000 Census	2010 Census	2014 Estimate	2019 Projection	2000 to 2010	2010 to 2014	2014 to 2019
Total Population							
Project Area	8,927	10,656	10,964	11,354	19.37%	2.89%	3.56%
Outagamie County	160,971	176,695	180,756	186,309	9.77%	2.30%	3.07%
State of Wisconsin	5,363,675	5,686,986	5,745,625	5,867,708	6.03%	1.03%	2.12%
Source: ESRI.com							

The Project Area also has higher current and projected household income as compared to the county and state.

Household Income Statistics					
Avg. Household	_		Percent Change		
Income	2014 Estimate	2019 Projection	2014 to 2019		
Project Area	\$83,483	\$95,128	13.95%		
Outagamie County	\$71,596	\$83,031	15.97%		
State of Wisconsin	\$67,137	\$78,139	16.39%		
Source: ESRI.com					

The following table includes 2014 Multiple Listing Service, single-family, residential statistics for the 5-mile Project Area and Outagamie County. The Project Area has a superior mean sales price and superior mean cumulative days on market (CDOM) than the county.

2014 Single Family Home Sales	Number of Sales	Mean Sale Price	Mean CDOM
5-Mile Project Area	94	\$217,858	82
Outagamie County	1,932	\$161,989	185

Economic Forces

Prominent industries in the region include food services, educational services, insurance carriers, and paper manufacturing. Major employers include Thedacare Group, Thrivent Financial for Lutherans, Fox Valley Technical College, and Appvion (f.k.a. Appleton Papers, Inc.).

Regional and state employment statistics are included on the following table. County historical unemployment has been similar to the state. During 2008, unemployment rates increased significantly due to declining economic conditions. The commercial, industrial, and

residential real estate markets also began declining rapidly during 2008. Rates began improving in 2011 and 2012. However, uncertainty regarding the strength of the recovery continues to negatively impact the market.

Employment Statistics				
		Unemployment		
	<u>Year</u>	<u>Rate</u>		
Outagamie County	2009	8.5%		
	2010	8.2%		
	2011	7.1%		
	2012	6.5%		
	2013	6.4%		
	2014	4.9%		
State of Wisconsin	2009	8.7%		
	2010	8.5%		
	2011	7.5%		
	2012	6.9%		
	2013	6.7%		
	2014	5.5%		
Source: Wisconsin WORKnet				

Environmental Forces

Environmental factors such as climate conditions, soils, topography and natural barriers to future development each have an effect on real property value. The Wolf River and a large woodland area directly to the north of the subject provide a positive neighborhood amenity. No atypical environmental forces are noted that have a negative impact on the value or marketability of the subject.

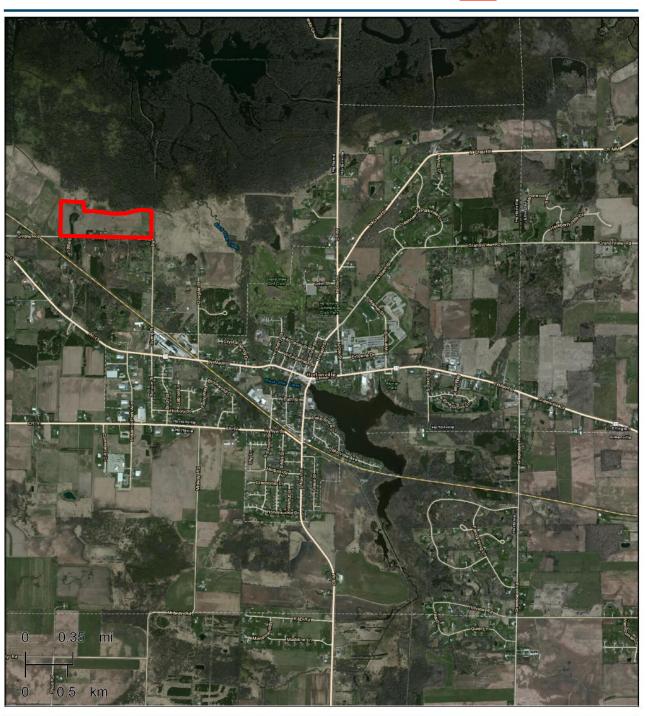
Governmental Forces

Government, political, and legal actions at all levels can also have an impact on property values. No atypical government forces are noted.





- Subject Property

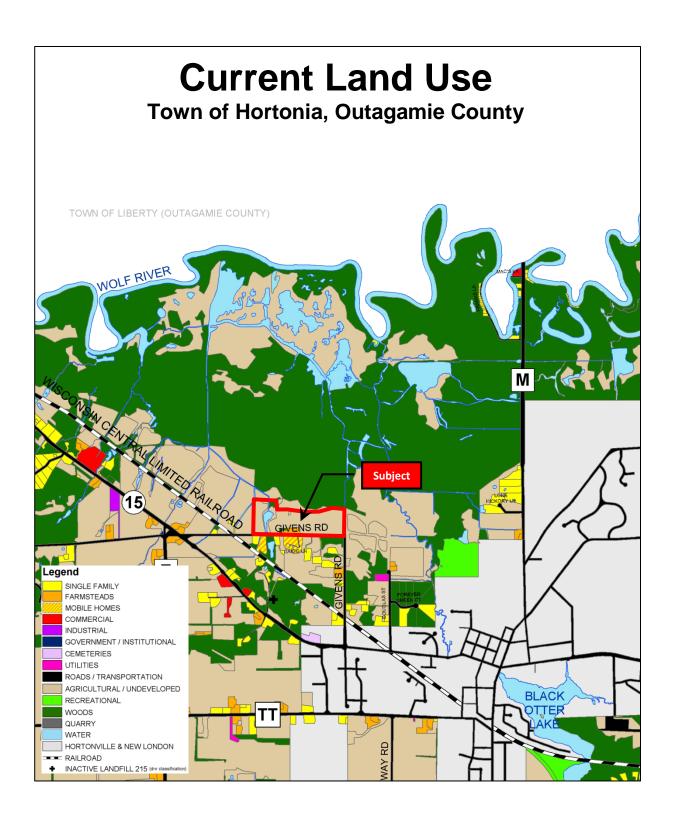


January 05, 2015

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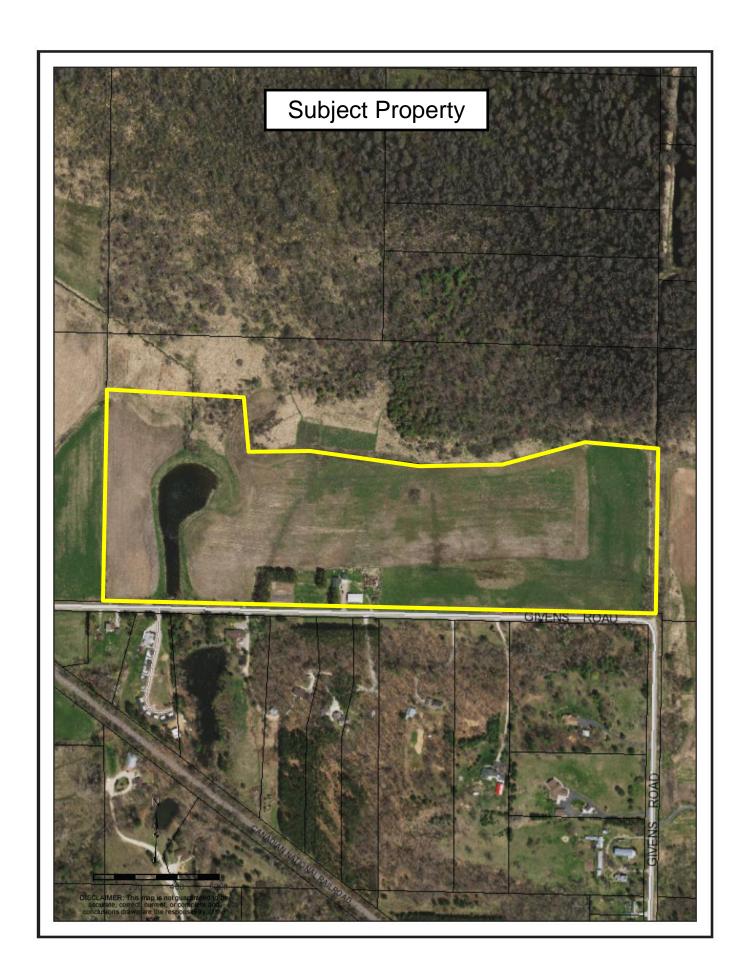
NEIGHBORHOOD OVERVIEW

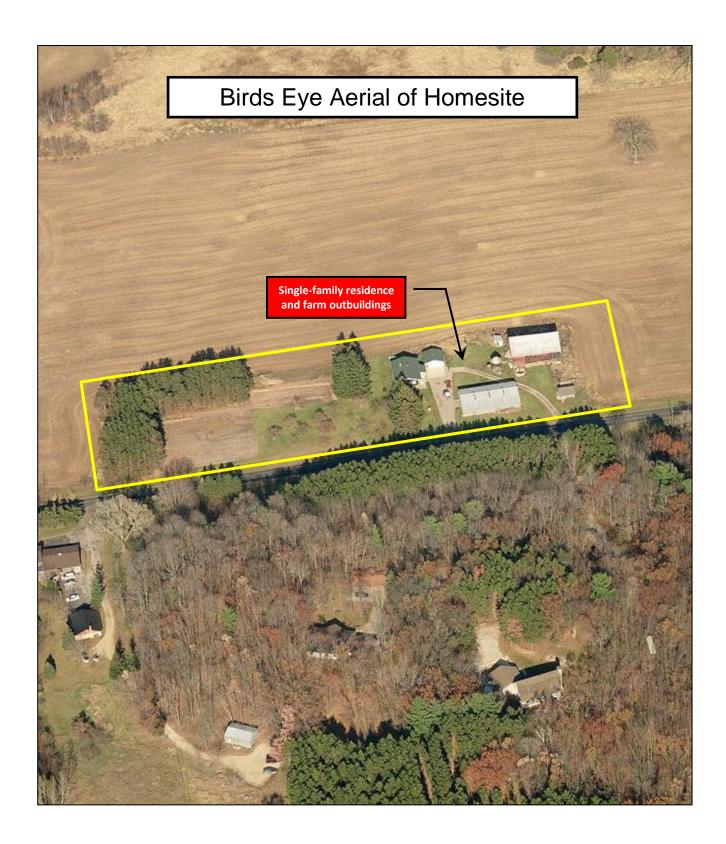
A neighborhood aerial and a current land use map from the Town of Hortonia comprehensive plan are included on the foregoing pages. The neighborhood generally includes the Village of Hortonville and the surrounding lands in the Town of Hortonia.

The subject is located in a low-density residential/farming area not far outside the village boundary. The surrounding lands are large wooded recreational parcels to the north, agricultural lands to the east and west, and rural single-family residential lots to the south across Givens Road. Neighborhood commercial and retail services are primarily located along STH 15 in the Village of Hortonville. The Wolf River flows east to west through the large woodland area to the north of the subject.

The neighborhood is bisected by STH 15 which provides direct access to the City of Appleton to the southeast and U.S. Highway 41. Several county highways also traverse the neighborhood providing access to neighboring communities. The Wisconsin Central Limited Railroad runs parallel to STH 15 through the area.

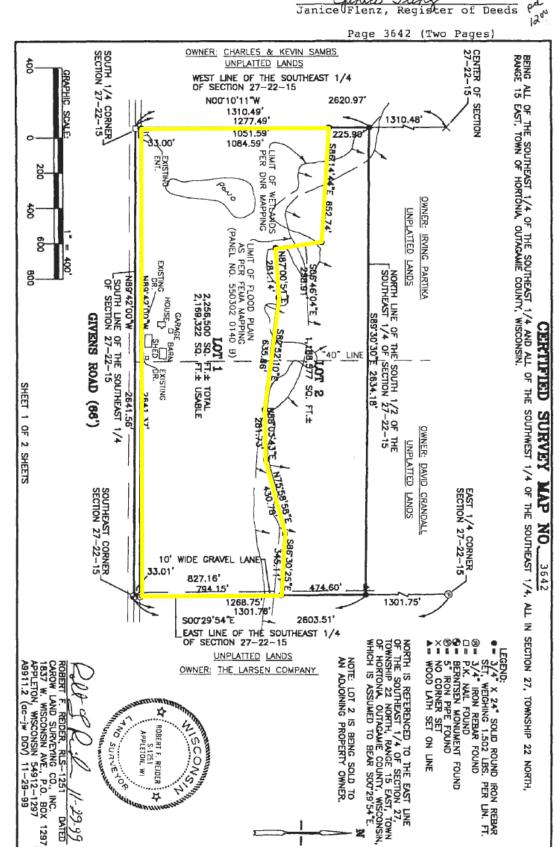
In the Town of Hortonia, water services are provided by private, on-site wells and private, on-site wastewater treatment systems. The area is also served by a variety of other public/private utilities including electricity, telephone, cable, and cellular services. Natural gas is not available within the town.





Survey Map Number 3642.

Janice Flenz, Register of Deeds



SITE DESCRIPTION

An aerial of the subject property is included on the foregoing page. Pictures of the subject and supplemental maps/aerials follow this section of the report. The description of the subject site is based on a site inspection in conjunction with the presented documents and discussions with government officials and the client.

Site Size: 51.802-acres (from CSM No. 3642)

Hypothetical Homesite Size: 3.00-acres (see Hypothetical Conditions)

Site Size (Less Homesite): 48.802-acres

Fee Acquisition: 17.957-acres (no land acquired from Homesite)

Overall Remainder Size

(Less Homesite): 33.845-acres

Remainder A Size: 12.633-acres

Remainder B Size: 21.212-acres

TLE Size: 0.326-acres

Shape: Regular

Street Frontage: +/-2,635 ft along Givens Road

Access: The subject has two residential driveways near the

building improvements and three agricultural field

access points along Givens Road.

Topography: The site slopes slightly downward from the south

property line approximately 20 feet to the back of the

parcel with a slope approximately 3%, rounded.

Soils: The subject property contains a variety of soil types

according to the Outagamie County Soil Survey. Approximately 80% (+/-41-acres) of the soils are

categorized as Prime agricultural soils.

Approximately 81% of the site is identified as hydric soils by the Outagamie County GIS mapping system. This area is not currently designated as wetlands in the Wisconsin Wetlands Inventory. However, according to Outagamie County zoning personnel, no building permits will be issued for areas within hydric soils unless a site specific wetland survey is conducted that indicates wetlands are not present. A site specific

wetlands survey is beyond the scope of this appraisal. It is an extraordinary assumption that no wetlands are present in the areas of hydric soils. The use of this extraordinary assumption may alter the appraisal results.

Due to these wet soils, the subject requires agricultural drain tiles.

Tillable Land: +/-45-acres (+/-92% estimated by the appraiser)

Surface Water: +/-2.00-acres of recreational pond

Wetlands: +/-1.40-acres (according to the Wisconsin Wetland

Inventory - the wetlands are located along the north

property boundary)

Flood Zone: +/-2.20-acres (according to FEMA Floodplain Insurance

Rate Map, Community Panel Number 55087C0256D, dated 07/22/2010 – the floodplain boundary meanders

along the north property line)

Drainage: Roadside ditches and natural permeation

Existing Easements: Aside from typical easements for utilities, the subject is

encumbered with a narrow ingress/egress easement along the east boundary of the site. The easement benefits multiple landowners to the north of the subject in the woodlands area without any road frontage. The ingress/egress easement is detailed on Document No. 1353074 (Quit Claim Deed) recorded on December 29, 1999 with the Outagamie County Register of Deeds office. Due to its small size and location on the east boundary of the site, the easement does not adversely

affect the value of the subject.

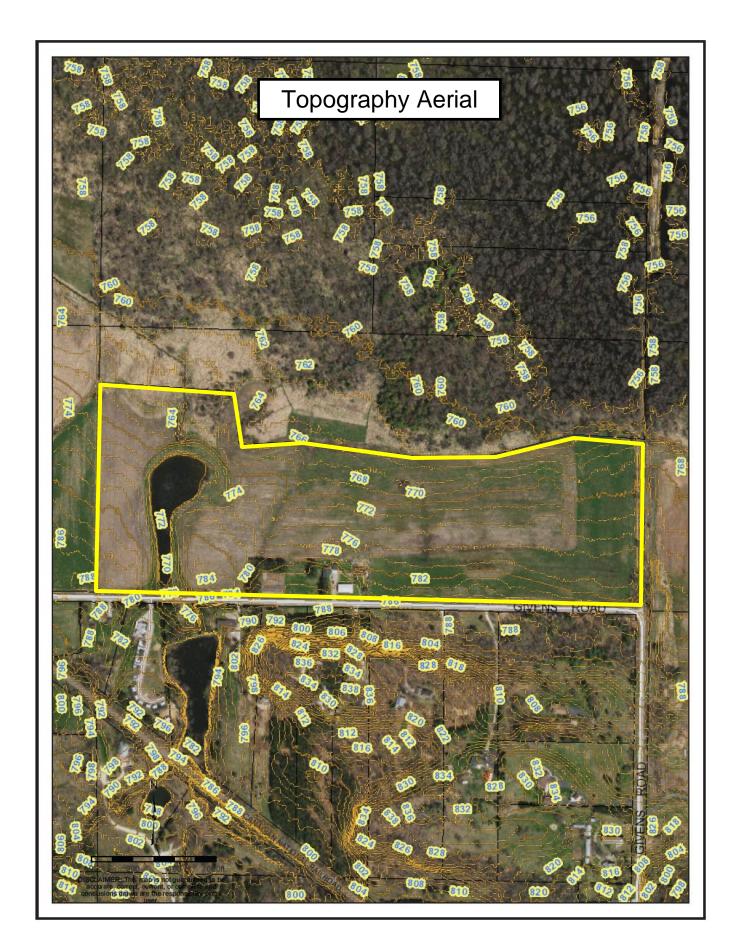
Water/Waste: Private well and septic

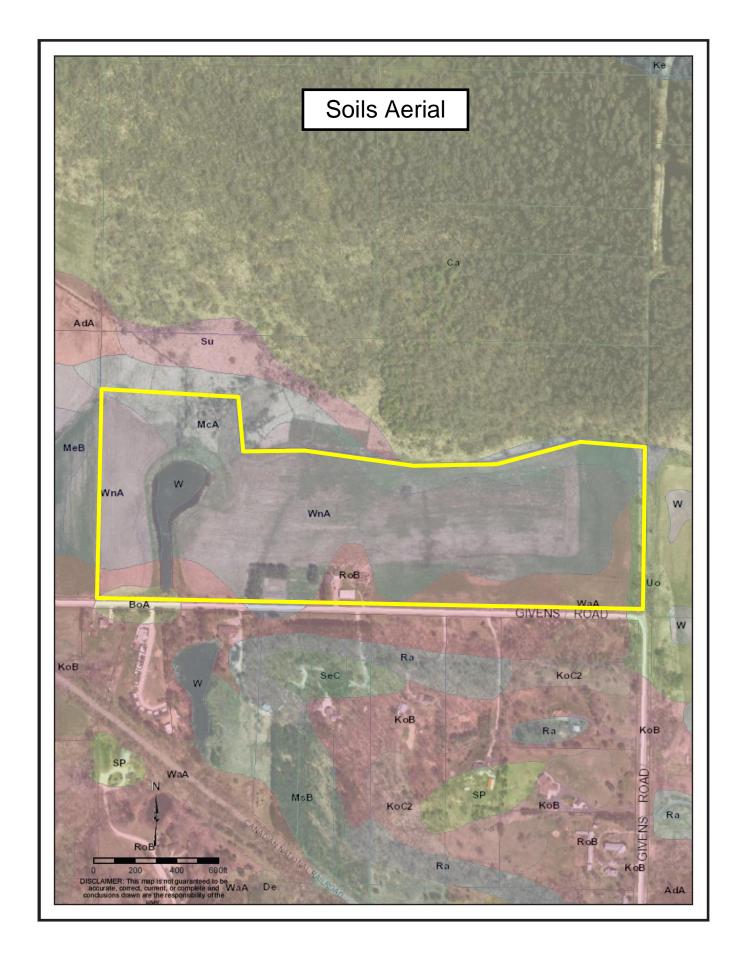
Utilities: Electricity and telephone

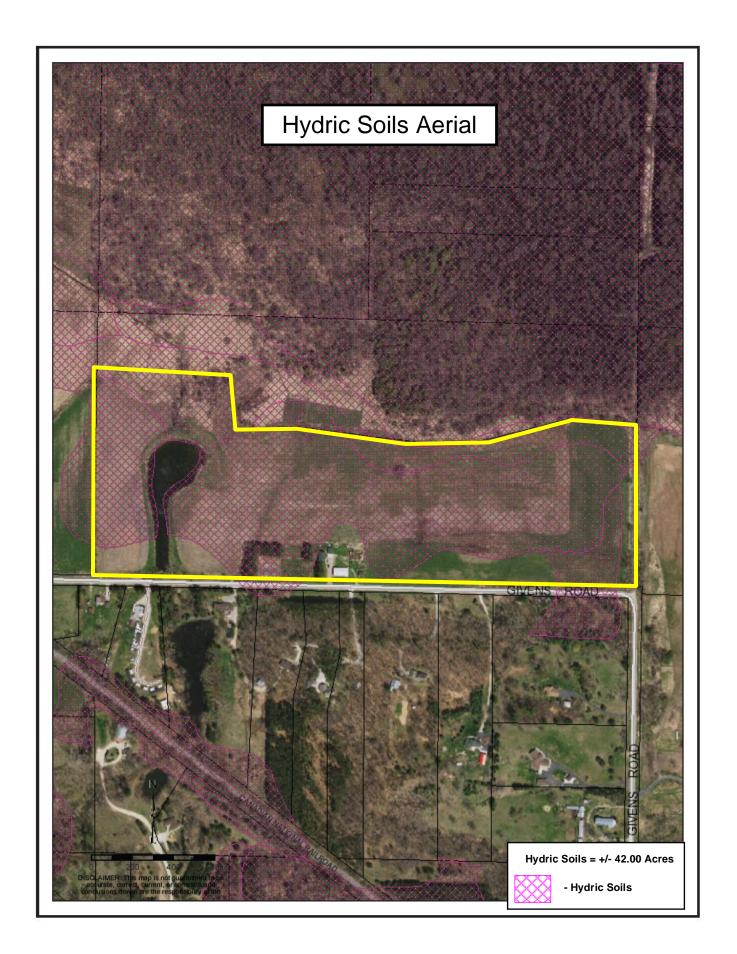
Environmental: It should be clearly understood that Metropolitan

Appraisal is not an environmental consulting firm, and is not qualified to test for hazardous substances or environmental conditions. It is recommended that any parties with an interest in the property contract with a consulting firm qualified to conduct the necessary studies to ensure that these issues are properly addressed. It is assumed that there are no issues of an environmental nature that would have a negative effect

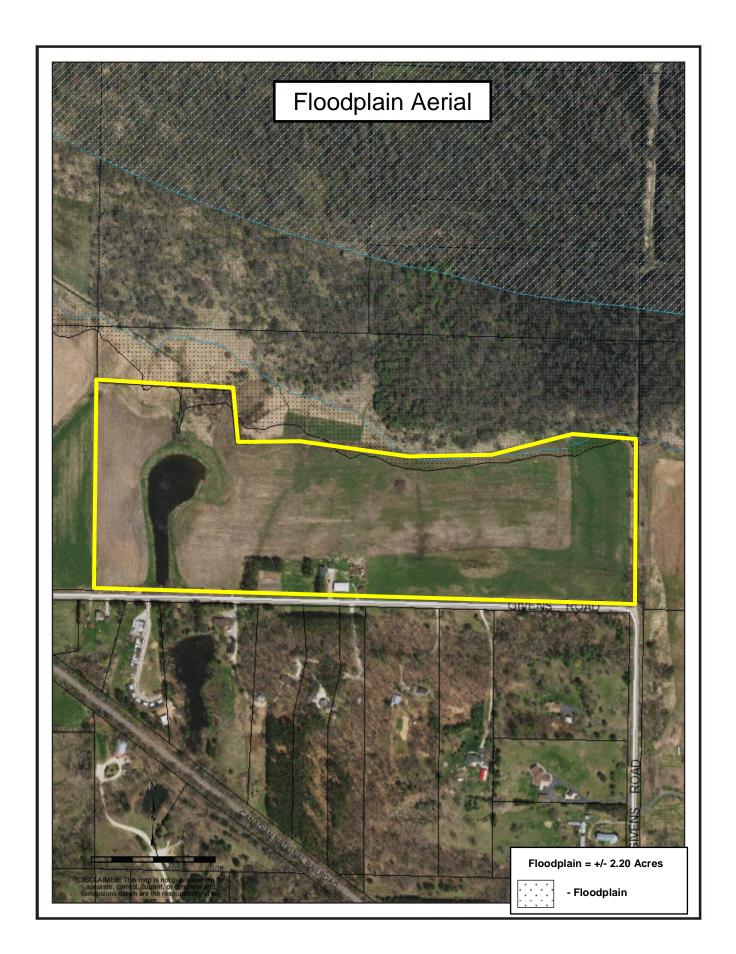
on the value of the subject.











DESCRIPTION OF THE IMPROVEMENTS

The following improvements description summary is based on an interior inspection as well as review of assessment records and aerial photographs. A building sketch and photographs of the subject's improvements are included on the following pages.

Year Built: 1980 **Design Style:** Bi-Level **Finished Above Grade Square Feet:** 1,208 square feet (measured by appraiser) **Above Grade Room Count:** Kitchen/Dinette Living Room (1) Full Bathroom (2) Bedrooms **Finished Below Grade Square Feet:** 1,027 square feet (measured by appraiser) Finished Below Grade Build-Out: Family Room Bedroom (1) Full Bathroom Wood **Building Frame: Roof Type:** Asphalt shingle **Exterior:** Aluminum/Brick **Fuel Type:** Liquid propane gas **Electrical Service:** 200-amp **Hot Water Heater:** 80-gallon **Heating:** Forced air furnace **Cooling:** Central air-conditioning Garage: 2-car detached

Interior Finishes: Flooring – carpet (living room, family room and

bedrooms) and vinyl (kitchen, dinette and

bathrooms)

Windows – double hung and casement Interior Doors – hollow core wood Plumbing hardware – standard finishes Lighting – standard ceiling fixtures

Countertops – laminate (kitchen and bathrooms)

Cabinetry – wood Appliances – standard

Exterior Finishes: Asphalt driveway

Wood constructed handi-cap accessible ramp Landscaping – grass lawn, trees and shrubs

Water: Private well

Waste: Private conventional septic system

Physical Condition: Average

Functional Utility: The floor plan and room sizes are typical of

similar homes in the market.

Outbuildings: Metal Pole Shed (48 ft x 72 ft - 3,456 sf)

Metal Pole Shed (24 ft x 24 ft - 576 sf)

Other Amenities: The home has solar panels lining the south

elevation of the home. The panels were installed at the time of home construction. There are two artesian wells on the Homesite. An approximate 2.00-acre recreational pond is located on the subject which includes a containment

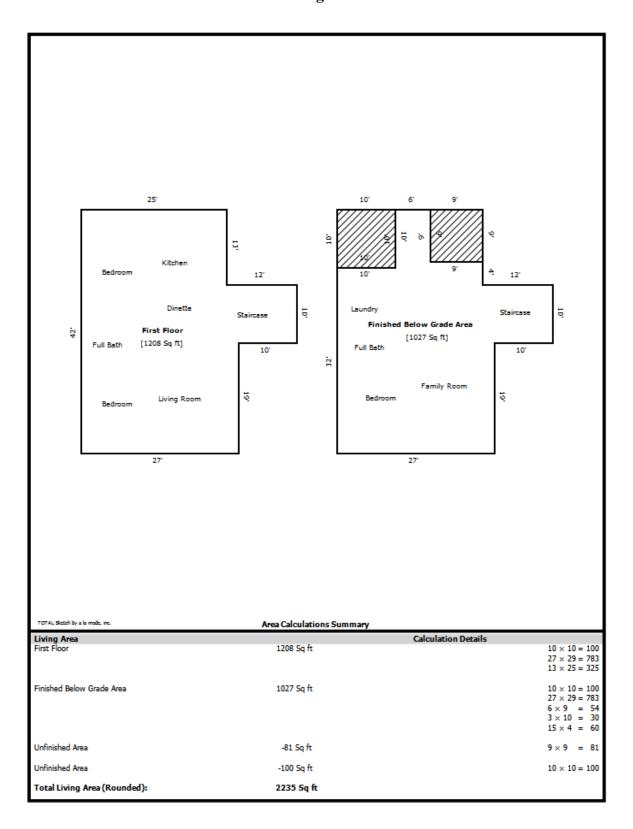
embankment and inflow/discharge culvert.

Home Renovations: The property owners reported the following

renovations to the improvements within the past several years: tear-off roof - home and detached garage (2006), newer furnace, newer water

heater, septic system (2008).

Building Sketch



PHOTOGRAPHS OF THE SUBJECT



Front/East Elevation



East Elevation



Rear Elevation



Rear/West Elevation



West/Front Elevation



Detached 2-Car Garage



View facing east along Givens Rd



View facing west along Givens Rd



Living Room



Kitchen





Bedroom



Bedroom



Full Bath



Below Grade Family Room



Below Grade Bedroom



Below Grade Full Bath



Woodstove



Below Grade Family Room



Unfinished Below Grade Area



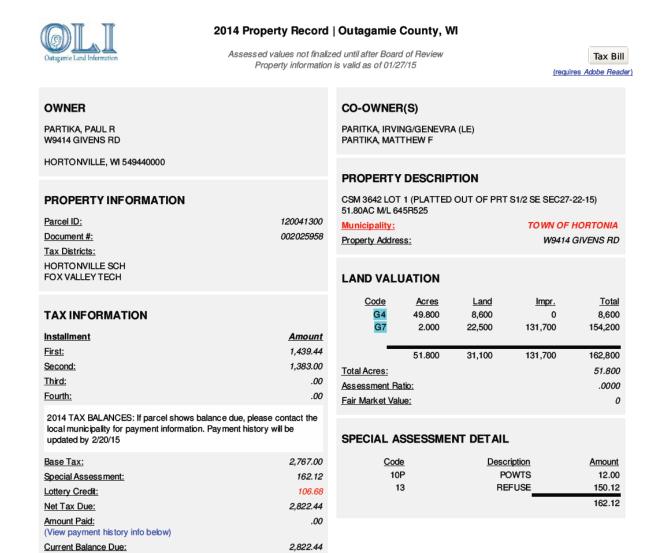




Pole Shed

ASSESSMENT INFORMATION

The subject property is under the jurisdiction of the Town of Hortonia of Outagamie County, Wisconsin. The 2014 Property Record from the Outagamie County GIS mapping system is included below.



.00

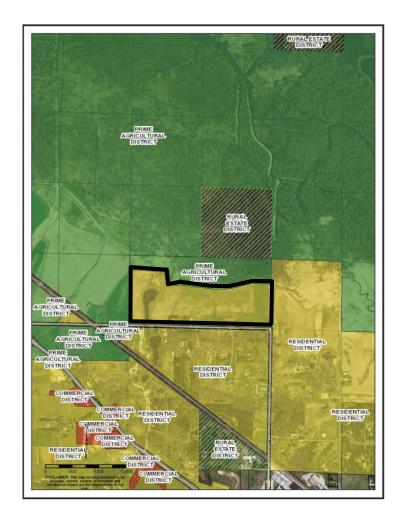
2,822.44Pav Now

Interest:

Total Due:

ZONING

The subject is zoned R-1, Residential. The R-1 district is intended to provide for large lot, low-density single-family residential development appropriate to the Town's rural character and the lack of public sewer and water. A zoning map identifying the subject property is included below.



The following district standards apply to the subject property according to the latest draft of the zoning ordinance dated November 15, 2013:

Minimum Lot Size	3-Acres
Minimum Lot Width	200 feet
Minimum Frontage on Public Road	30 feet
Front Yard Setback	50 feet
Side Yard Setback	50 feet
Rear Yard Setback	35 feet

THE ACQUISITION AND THE REMAINDER

The Acquisition

Fee Taking: 17.957-acres

The Fee Taking is a large land area splitting the subject as highlighted in red on the following exhibits. The Fee Taking is necessary to accommodate the construction of the new STH 15 highway bypass. The bypass will be a double-lane, divided highway with limited access.

The Fee Taking includes tillable land and a large portion of the recreational pond including the containment embankment and outflow culvert system which regulates the water level. Based on discussions with the owner, the subject is also improved with newer, agricultural, drain tiles in the area of the acquisition. Based on discussions with WisDOT representatives, the viability of the culvert system and the drain tiles will be handled in construction.

Temporary Limited Easement (TLE): 0.326-acres

The TLE is primarily for the right of access for roadway construction activities and is highlighted in blue on the following exhibits. The easement is an irregularly shaped area of land temporarily encumbering a portion of the tillable field.

A portion of the TLE area will be heavily impacted for construction purposes, mainly for grading to install an agricultural access driveway. The remainder of the TLE is simply for right of access to the property, but will largely be undisturbed.

The Remainder

The following land size remainders result from the Fee Taking:

- Overall Remainder Size 33.845-acres
- Remainder A Size (South of Bypass) 12.633-acres (includes 3.00-acre Homesite)
- Remainder B Size (North of Bypass) 21.212-acres

Severance damages are recognized for the proximity of the new highway right-of-way and roadway improvements relative to the existing single-family residential structure on the Homesite. The presence of the bypass in the rear yard changes the views from the residence and increases traffic noise. In the After Condition, the bypass will have the following specifications relative to the north side (closest side) of the residence as indicated on the plat and cross section exhibits to follow:

- 74 ft-feet to the new bypass right-of-way
- 134 ft-feet to the roadway pavement
- roadway will be roughly 2-feet below the existing grade at the base of the residence

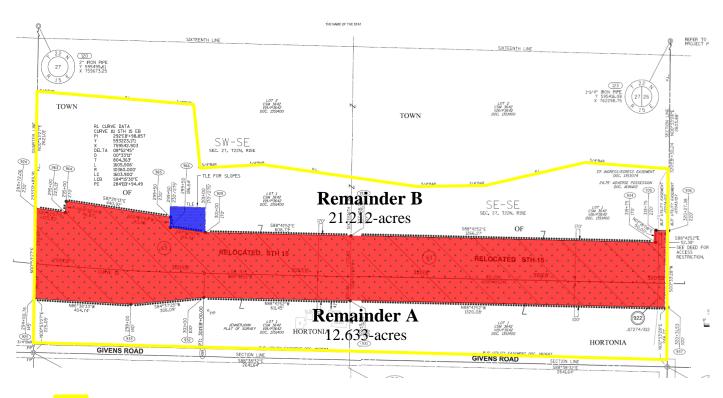
Severance damages for proximity impacts to the residence are discussed in the After Value section of the appraisal.

Severance damages are also recognized for a change in the highest and best use of the land area in Remainder A outside of the Homesite and all of Remainder B. In the Before Condition the highest and best use for the whole site is residential development land, and in the After Condition, Remainder A's highest and best use is constrained to agricultural use with limited potential for any homesite due to the presence of the new highway. Remainder B will have an access driveway from the bypass for agricultural and recreational use only.

The severance damage calculations for change in highest and best use are included in the After Value section of the appraisal.

Access to the northwest corner of the site will be maintained for agricultural use by way of an agricultural field access path extending westward and adjacent to the bypass from the newly installed driveway in the TLE area. The access path will be located within the new right-of-way.

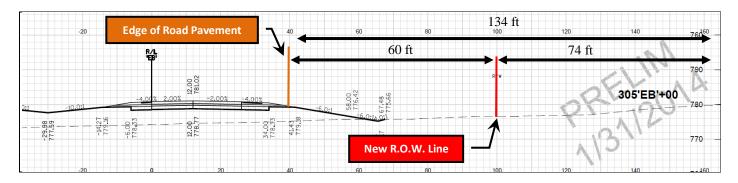
WISDOT PLAT - SHEETS 4.23 & 4.24



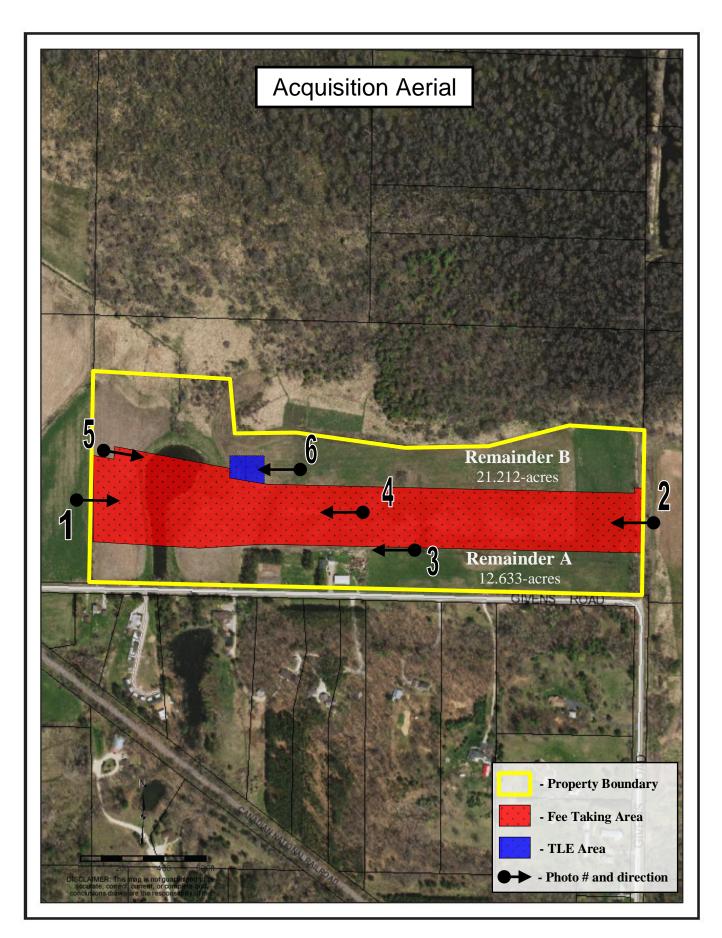
- Property Boundary
- Fee Taking Area
- TLE Area

39

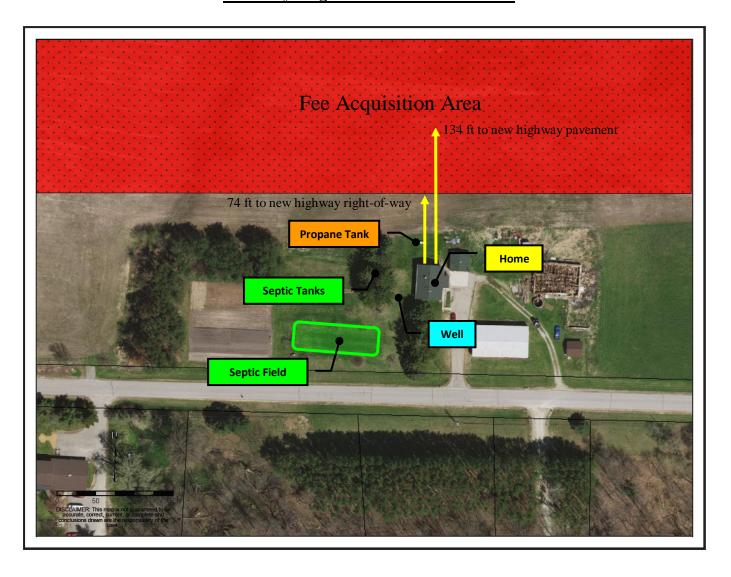
East Bound Bypass Cross Section (Facing East)



- the new right-of way line will be 74 ft from the existing residence
- the new roadway pavement will be 134 ft from the north side of the existing residence
- the roadway pavement will be generally level with the existing residence's yard grade



Proximity Diagram for 3.00-acre Homesite



ACQUISITION AREA PHOTOS



1.) Fee acquisition area from west end of property facing east



2.) Fee acquisition area from east end of property facing west



3.) Facing west along south boundary of Fee acquisition area



4.) Fee acquisition area facing west from middle of field



5.) TLE area facing east from west side of pond



6.) TLE area facing west from east side of pond

Project ID: 1146-75-22 43 Parcel 63

HIGHEST AND BEST USE

The highest and best use analysis helps to determine what effect basic economic principles have on determining the most profitable use of the property. <u>The Dictionary of Real Estate Appraisal</u> defines highest and best use as follows:

The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value. The four criteria the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity. I

The highest and best use analysis is usually divided into two sections. The first section deals with the highest and best use of the site as though vacant. The assumption is made in this section that the site is vacant or can be made vacant by demolishing any existing improvements. Therefore, this portion of the analysis concentrates solely upon the land, ignoring for the most part the manner in which it is currently improved. The objective of this section is to determine how the land should be used if in fact it were vacant. The second section deals with the highest and best use of the property as improved. The intent of this analysis is to identify the use of the property that will result in the highest overall return as of the date of the opinion.

Highest and Best Use as Vacant

Legally Permissible

The subject is currently zoned R-1, Residential. This district is intended to provide for large lot, low-density, single-family residential development appropriate to the Town's rural character. Minimum lot size for the district is 3.0-acres, and the minimum required lot width is 200 feet. Agricultural use is also permissible in the district.

Physically Possible

The subject is level with the fronting roadway and slopes down gently towards the back of the parcel providing favorable conditions for construction of residential homes with lower-level exposure. The site contains a high percentage of prime tillable soil and has an approximate two acre pond. The site also has a high percentage of hydric soils. According to Outagamie County zoning personnel, no building permits will be issued for areas within hydric soils unless a site specific wetland survey is conducted that indicates wetlands are not present.

Financially Feasible and Maximally Productive

Land use in the subject's market is predominantly agricultural and rural residential. Lot sizes generally range between 3 and 10 acres. Depressed economic conditions in recent years have reduced demand for residential construction. This is evident from a slower pace of lot sales, a large existing inventory of available subdivision lots for sale, and a lack of vacant bulk land sales for future residential subdivision. Lot sale prices have diminished in recent years as a result of this decreased demand reducing the feasibility of new subdivision development,

¹The Dictionary of Real Estate Appraisal, Fifth Edition, Appraisal Institute, 2010, Page 93.

particularly high density subdivisions. Since 2012, however, residential construction has begun to increase slowly, but predominantly in areas further east and closer to major areas of employment.

The subject benefits from its relatively shallow depth relative to its extensive road frontage and is well suited to lower cost residential development using the existing road frontage. The highest and best use of the subject, therefore, is for future, low-density, residential development with an interim agricultural use. Based on the improving residential market conditions, residential development is expected in the foreseeable future.

Highest and Best Use as Improved

The existing improvements make a contribution to the overall value of the property. Therefore, the highest and best use as improved is to continue the current residential use with the remainder of the site having a highest and best use consistent with the highest and best use as vacant. As such, the existing improvements will require a minimum 3.0-acre Homesite.

The highest and best use of the Remainder is significantly impacted by the acquisition. Severance damages are discussed and analyzed in the After Value section of the appraisal.

VALUATION PROCESS

Three basic approaches to value are available to the appraiser: the cost approach, the sales comparison approach, and the income approach.

Cost Approach

The cost approach to value is based on the principle that a prudent purchaser would not pay more for a property than the cost to replace it, provided it could be replaced without costly delay. This approach entails the preparation of a replacement or reproduction cost estimate of the subject property improvements new (maintaining comparable quality and utility) and the subtraction of losses in value sustained through age, wear and tear, functionally obsolete features, and economic factors affecting the property. The land value is then added to the depreciated cost of the improvements to arrive at a value estimate.

Sales Comparison

This approach is based on the principle that the value of a property tends to be set by the price at which comparable properties have recently been sold or for which they can be acquired. The approach requires a comparison of improved sales with the subject property. One of the main requisites, therefore, is that sufficient transactions of comparable properties be available to provide an accurate indicator of value and that accurate information regarding price, terms, property description, and use be obtained through interviews and observations.

Income Approach

This approach is based on the theory that the value of property tends to be set by the expected net income to the owner. It is, in effect, the capitalization of expected future income into present worth. The approach requires an estimate of net income, an analysis of all expense items, the selection of a capitalization rate, and the processing of the net income stream into a value estimate.

Selection of Appropriate Valuation Approaches

Only the sales comparison approach is applicable and accurate for the determination of the Before Value of the subject land and improvements. Valuation methodology is further discussed in each of the appraisal sections to follow.

BEFORE VALUE OF THE LAND EXCLUDING HOMESITE

The Before Value of the subject land, excluding the 3.00-acre Homesite, is determined using the sales comparison approach. The sales comparison approach simulates the thinking of a typical buyer and seller. The subject's land is appraised based on its highest and best use which is for low density residential development with interim agricultural use. Land of this type and size is most commonly valued based on the price per acre. A land sale comparables location map, data sheets, and a comparable sales adjustment grid are included on the following pages.

MM 0 Givens Rd Grand View Rd T Hortonville 15 Nye St W Broadway Dr (15) M Greenville (15) School Rd T Wisconsin Ave (76) Map data @2016 Google

COMPARABLE LAND SALES MAP





	Propert	ty Identification	
Address	North Rd & Hwy 96	Property Type	Residential (Single-Family)
City	Greenville	Tax ID	Multiple - See Comments
County	Outagamie	Current Use	Agricultural
State	WI		
	Tran	saction Data	
Document No.	2013782	Price	\$582,234
Grantor	Alvin D Buman, Jr	Price/Acre	\$6,750
Grantee	Van De Loo Farms LLC	Price/Land SF	\$0.15
Listing Date	41674	Verification Source 1	Tracy Jennerjohn, Listing Agent
Date	5/20/2014	Verified By	Jeff Carlson
	L	and Data	
Zoning	AGD, General Agricutural	Acres	86.26
Utilities	Electricity & Gas	Land SF	3,757,486
Topography	Generally level	Floodplain/Wetlands	Yes - See comments
Shape	Irregular		
	-	Sommonts	

Comments

The parcel is located in Tier Three on the Future Land Use Map in accordance with the Town of Greenville Comprehensive Plan. Sewer would likely not be extended to this area. The future land use is for Target Conservation Subdivision. According to the comprehensive plan, the Targeted Conservation Subdivision areas are targeted because of existing residential patterns and should be given approval priority. 20% of the site is wetland area and approximately 60% is tillable. An electrical transmission corridor traverses the northern portion of the site. Tax Key Nos: 110077000, 110077303, 110076900 and 110077201.



Generally level

Regular



Property Identification						
Address	ddress N1177 Municipal Dr Property Type					
City	Greenville	Tax ID	110080600 & 110080700			
County	Outagamie	Current Use	Agricultual			
State						
	Tran	saction Data				
Document No.	1920968	Price	\$700,000			
Grantor	Ulmer Properties LLC	Price/Acre	\$9,332			
Grantee	Lin Family LLC	Price/Land SF	\$0.21			
Listing Date	August 24, 2010	Verification Source 1	K C Maurer - Listing Agent			
Date	9/12/2011	Verified By	Jeff Carlson			
	L	and Data				
Zoning	AGD, General Agricultural	Acres	75.01			
Utilities	See Comments	Land SF	3,267,436			

Comments

Floodplain/Wetlands

No

The parcel is located in Tier One on the Future Land Use Map in accordance with the Town of Greenville Comprehensive Plan. The future land use is for mixed use neighborhoods. Agent stated land was preapproved for a future subdivision. Sellers razed an existing house and two wells before the property sold. Property was purchased as an investment by the buyer with no immediate plans for development. All utilities to site with the exception of natural gas. However, natural gas is available to adjacent parcels to the north and west of the site.

Topography

Shape





	Property 1	Identification	
Address	Winchester Rd South of County	Property Type	Agricultural-Undeveloped
City	Hortonia	Tax ID	120008400
County	Outagamie	Current Use	Agricultural
State	WI		
	Transa	ction Data	
Document No.	2033544	Price	\$262,500
Grantor	Jane A Jensen, et al.	Price/Acre	\$6,563
Grantee	Herbert A Schabo	Price/Land SF	\$0.15
Listing Date	N/A	Verification Source 1	Dave Jensen - Seller, Tom Nolan -
Date	11/17/2014	Verified By	Jeff Carlson
	Lan	d Data	
Zoning	A-1, Prime Agricultural	Acres	40.00
Utilities	Electricity Only	Land SF	1,742,400
Topography	Generally level	Floodplain/Wetlands	No
Shape	Regular		
	Cor	nments	

Seller confirmed that sale occured via auction. 100%, or 40-acres of the total site is tillable. The sellers also auctioned off neighboring 35.60-acre and 11.06-acre properties on the same day to two different buyers. These properties both sold for \$5,655 per acre. Neither of the neighboring parcels have street frontage or direct access.

Before Value Adjustment Grid - Parcel 63								
COMPARABLE	Subject	1	Adj.	2	Adj.	3	Adj.	
DATE OF SALE	N/A	5/20/2014		9/12/2011		11/17/2014		
ADDRESS	W9414 Givens Road	North Rd & Hwy 96		N1177 Municipal Dr		Winchester Rd South of County TT		
CITY	Town of Hortonia	Greenville		Greenville		Hortonia		
ZONING	R-1, Residential	AGD, General Agricutural		AGD, General Agricultural		A-1, Prime Agricultural		
LAND AREA (ACRES)	48.802	86.260		75.010		40.000		
SALE PRICE	N/A	\$582,234		\$700,000		\$262,500		
LAND EXPENDITURES AFTER SALE	N/A	\$0		\$0		\$0		
ADJUSTED SALE PRICE	N/A	\$582,234		\$700,000		\$262,500		
PRICE PER ACRE		\$6,750		\$9,332		\$6,563		
ELEMENTS OF COMPARISON								
PROPERTY RIGHTS	Fee Simple	Fee Simple		Fee Simple		Fee Simple		
FINANCING	N/A	Conventional		Conventional		Conventional		
CONDITIONS OF SALE	N/A	Arm's Length		Arm's Length		Auction		
MARKET CONDITIONS	Feb-15	5/20/2014	5%	9/12/2011	10%	11/17/2014		
ADJUSTED PRICE PER ACRE		\$7,087		\$10,265		\$6,563		
LOCATION	Average	Similar		Similar		Similar		
ACCESS	Average	Similar		Similar		Similar		
SIZE	48.802	86.260		75.010		40.000		
UTILITIES	Electric Only	Similar		Included below		Similar		
ZONING/FUTURE LAND USE	R-1, Residential	Similar		Superior	-25%	Inferior	20%	
PHYSICAL CHARACTERISTICS	Good	Inferior	15%	Inferior	5%	Inferior	5%	
TOTAL ADJUSTMENT			15%		-20%		25%	
ADJUSTED VALUE PER ACRE		\$8,150		\$8,212		\$8,203		
MOST RELIANCE	Sale No. 1							
AVERAGE PRICE PER ACRE	\$8,189							
LAND VALUE PER ACRE	\$8,200							
INDICATED LAND VALUE, ROUNDED	\$400,200							

Three land sales are selected as the population from which the subject is analyzed and valued. The primary selection criteria are similar highest and best use and location. No land sales are knowingly excluded from the analysis that would contribute to a final estimate of value different from that presented in the appraisal. Due to the subject's transitional highest and best use, few similar sales were uncovered in our research. Comparable properties with both superior and inferior residential land use potential are analyzed.

Each of the land sales analyzed involves the purchase of the fee simple interest in the property. This is also the basis upon which the subject parcel is being appraised; therefore, no adjustment is required to account for a difference in the property interest purchased.

The existence of atypical financing and special conditions of sale can also have an effect on the sale price realized. Sale No. 3 is an auction sale. Auctions are not common in the market. Based on our comparative analysis, the auction price does not require a positive adjustment for inferior conditions of sale. No other special conditions or atypical financing are known that may have impacted the sale prices of the comparables.

As the comparable sales have historically been utilized for agricultural use, market condition adjustments are based upon agricultural price trends. A review of Wisconsin agricultural real estate trends and paired sales from our local market indicates increasing prices between 2011 and 2012, relatively level pricing between 2012 and 2013, and increasing prices between the 2013 and 2014. Statistics for the period after 2014 are not yet available. Sale Nos. 1 and 2 receive positive adjustments accordingly.

Positive and negative percentage adjustments are included on the foregoing adjustment grid to derive an estimate of value. The resulting analysis is intended to provide a reasonable and supportable value estimate. On the grid, the term "physical characteristics" references shape, topography, floodplain/wetland impacts and percentage of tillable land.

Vacant Land Sale Adjustment Summaries

Sale No. 1 – North Road, Greenville, WI

Sale No. 1 is an 86.26-acre site which sold on May 20, 2014 for \$582,234, or \$6,750 per acre. The site was purchased for agricultural use. The property is located in a future residential district that will not likely receive municipal water and sewer. A positive adjustment for market conditions is warranted as discussed above. A positive adjustment is warranted for inferior physical characteristics including the site's inferior shape, greater floodplain/wetland impacts, and lack of a recreational pond amenity.

Sale No. 2 – N1177 Municipal Dr, Greenville, Wisconsin

Sale No. 2 is a 75.010-acre site which sold for \$700,000, or \$9,332 per acre on September 12, 2011. Although still zoned agricultural, the site is located in a future residential land use district and was purchased for future residential subdivision. Positive adjustment for inferior market conditions at the time of sale is included. Negative adjustment is included for superior future land use potential in a higher density residential district with municipal water and sewer utilities available to the lot line. Positive adjustment is included under physical characteristics for the lack of a recreational pond amenity.

Sale No. 3 – Winchester Road, Hortonia, WI

Sale No. 3 is a 40.00-acre site which sold at auction on November 17, 2014 for \$262,500, or \$6,563 per acre. The site was purchased for agricultural use. Positive adjustment is included for inferior agricultural zoning and future land use. The property cannot be subdivided for future residential use, but the zoning does permit a farm residence. Positive adjustment is also included under physical characteristics for the lack of a recreational pond amenity.

Before Value of Land (Less Homesite)

The unadjusted comparable sale prices range from \$6,563 to \$9,332 per acre. The fully adjusted comparable prices range from \$8,150 to \$8,212 per acre with an average (mean) price of \$8,189 per acre. Most reliance is placed on Sale No. 1 (adjusted price of \$8,150 per acre) due to its most similar future land use potential. Following consideration of the factors analyzed, it is concluded that the Before Value of the land excluding the Homesite is \$8,200 per acre, or \$400,200, rounded.

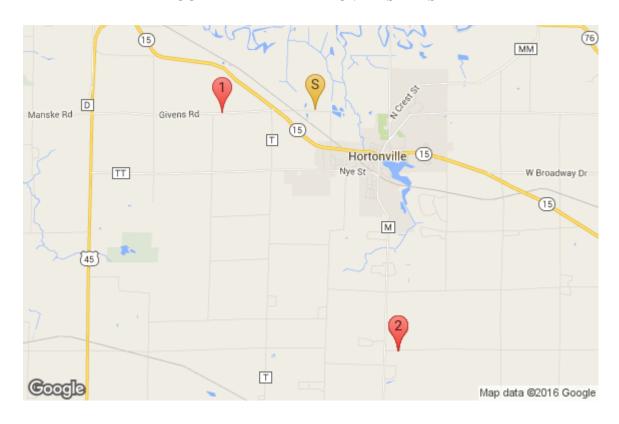
BEFORE VALUE OF LAND EXCLUDING HOMESITE \$400,200

BEFORE VALUE OF THE HOMESITE

It is a hypothetical condition of the appraisal that a 3.00-acre Homesite exists which is improved with the subject's single-family residence and outbuildings. The Homesite is legally permissible and is established to determine proximity impact damages. Proximity damages are analyzed in the After Value section of the appraisal. For the purposes of this analysis, the value associated with the pole sheds are not included as these buildings are primarily associated with agricultural use and are not subject to proximity impacts.

The Before Value of the Homesite and improvements is determined using the sales comparison approach. The sales comparison approach simulates the thinking of a typical buyer and seller. The Homesite is appraised based on its highest and best use as improved which is for continued single-family residential use. The values indicated by the comparable home sales activity in the market are adjusted to reflect the properties' inferiority or superiority to the subject. Following the adjustments made in the analysis, the adjusted sale prices indicate the Before Value of the Homesite (land and improvements). A location map, sale data sheets and photographs of each comparable, and a sales adjustment grid are included on the following pages.

COMPARABLE IMPROVED SALES MAP



Comparable 1





		Transaction	
Document No.	1978422	Date	3/8/2013
MLS No.	50060045	Price	\$151,000
Address	W10038 Givens Road	Price Per SF	\$88.93
City	Town of Hortonia	Sales/Financing Concessions	Yes
County	Outagamie	Property Rights	Fee Simple
State	WI	Financing	USDA
Tax ID	120042901	Conditions of Sale	Arm's length
Grantor	John & Marcia Jaeckle	Listing Date	DOM 219
Grantee	Erica Goller	Verification Source 1	Sherry Curtis-Listing Agent
Verified By	Brian Rissky	Verification Date	NA
		Site	
Acres	2.690	Topography	Generally level
Land SF	117,176	Zoning	R-1, Residential
Shape	Regular	Location and View	Neighborhood/Pastoral
Water/Waste	Well/Septic	Environmental Issues	None
Fuel Type	Heating Oil		
		Improvements	
Design Style	Ranch	Basement	Full
Above Grade SF	1,698	Finished Below Grade SF	None
Source for SF Area	Assessor	Rooms Below Grade	None
Year Built	1965	Heating	Hot water
${\bf Quality\ of\ Construction}$	Average	Cooling	Central Air
Functional Utility	Average	Fireplace/Woodstove	NFP, Woodstove
Condition	Average	Garage	2-Car Attached
Rooms Above Grade	6	Porch/Deck/Patio	None
Bedrooms Above Grade	3	Outbuildings	2-Car Garage
Bathrooms Above Grade	1.5	Other Amenities	None
		Comments	

Property had no notable improvements in recent years, but was well maintained. The seller paid a reported \$1,500 towards the buyers closing costs.

Comparable 2





		Transaction	
Document No.	1983465	Date	4/26/2013
MLS No.	50072015	Price	\$177,000
Address	W8813 School Road	Price Per SF	\$149.49
City	Town of Dale	Sales/Financing Concessions	None
County	Outagamie	Property Rights	Fee Simple
State	WI	Financing	Conventional
Tax ID	60046201	Conditions of Sale	Arm's length
Grantor	Travis & Jennifer Steinacker	Listing Date	DOM 37
Grantee	Robert & Lindsay Erdman	Verification Source 1	Amy Williams-Listing Agent
Verified By	Brian Rissky	Verification Date	NA
		Site	
Acres	1.480	Topography	Slightly sloped
Land SF	64,469	Zoning	AG, General Agriculture
Shape	Regular	Location and View	Neighborhood/Pastoral
Water/Waste	Well/Septic	Environmental Issues	None
Fuel Type	Propane		
	I	mprovements	
Design Style	Bi-Level	Basement	Full - Walk Out
Above Grade SF	1,184	Finished Below Grade SF	660
Source for SF Area	Assessor	Rooms Below Grade	Family Room, Bedroom, FB
Year Built	1994	Heating	Forced Air
Quality of Construction	Average	Cooling	Central Air
Functional Utility	Average	Fireplace/Woodstove	None
Condition	Good	Garage	2-Car Attached
Rooms Above Grade	6	Porch/Deck/Patio	Deck, Patio
Bedrooms Above Grade	2	Outbuildings	None
Bathrooms Above Grade	1.0	Other Amenities	None
		Comments	

Property was desribed by listing agent as very well maintained and clean.

HOMESITE BEF	ORE	VALL	JE A	DJUS	STM	ENT	GRIE) - P	ARC	CEL 6	3
SUBJECT				CON	//PARAB	LE SALI	E NO. 1 COMPARABLE SALE I				NO. 2
Address:		W9414 G	ivens Road			W 10038	Givens Road			W8813	School Road
		Town	of Hortonia	Town of Hortonia			Town of Dale				
		Outaga	mie County	Outagamie			Outagamie				
Proximity to Subject	ximity to Subject NA										
Date of Sale	NA						3/8/2013				4/26/2013
Days On Market			NA				DOM 219				DOM 37
Sale Price			NA				\$151,000				\$177,000
Lot Size (Acres)			3.00				2.69				1.48
Estimated Land Value/Acre			\$20,000				\$20,000				\$30,000
Estimated Land Value			\$60,000				\$54,000				\$44,000
Estimated Improvements Price			N/A				\$97,000				\$133,000
Improvements Price/SF			NA				\$57.13				\$112.33
ELEMENTS OF COMPARISON				COM	IPARAB	LE SALI	E NO. 1	co	MPARA	BLE SALE	NO. 2
Sales/Financing Concessions			NA			Yes	-\$1,500			None	
Property Rights			NA		F	e Simple				Fee Simple	
Financing			NA			USDA			С	onventional	
Conditions of Sale			NA		Arn	n's length			A	rm's length	
Market Conditions		F	ebruary-15			3/8/2013	\$8,200			4/26/2013	\$8,600
Location/View		Nei	ghborhood			Similar	Incl. in land			Similar	Incl. in land
Lot Size (Acres)			3.000			2.690	Incl. in land			1.480	Incl. in land
Design Style			Bi-Level			Ranch	nch Bi-Level				
Quality of Construction			Average			Average	ge Average				
Functional Utility			Average	e Average		Average					
Year Built			1980	1965		1994					
Age/Condition			Average			Inferior	\$5,000			Superior	-\$30,000
Above Grade Sq. Ft.			1,208			1,698	-\$9,800			1,184	\$500
	Rooms	Bdrms	Baths	Rooms	Bdrms	Baths		Rooms	Bdrms	Baths	
	4	2	1.0	6	3	1.5	-\$2,000	6	2	1.0	
Basement		Ful	I-Walk Out			Full	\$2,000		Full	- Walk Out	
Finished Below Grade Sq. Ft.			1,027			None	\$10,300			660	\$3,700
Rooms Below Grade	Farm	ily Room, Be	edroom, FB	None \$3,000		Family Room, Bedroom, FB					
Garage		2-Ca	r Detached		2-Car	Attached	-\$1,000		2-C	ar Attached	-\$1,000
Fuel Type			Propane		Н	eating Oil				Propane	
Heating			Forced Air			Hot water				Forced Air	
Cooling			Central Air			entral Air				Central Air	
Porch/Deck/Patio			None	e None		Deck, Patio		Deck, Patio	-\$4,000		
Water/Waste	Vaste Well/Septic			Well/Septic Wel		Well/Septic					
Fireplace/Woodstove	Woodstove			NFP, Woodstove -\$2,000		-\$2,000			None	\$1,000	
Outbuildings	No residential outbuildings			2-Car Garage -\$3,000		-\$3,000			Similar		
Other Amenities			None			None				None	
Net Adjustments							\$9,200				-\$21,200
Adjusted Improvements Price							\$106,200				\$111,800
Average Improvements Sale Price:		\$109,000									
Most reliance:		Equal									
Indicated Improvements Before Value:		\$109,000									
Before Value Land		\$60,000									
Indicated Before Value		\$169,000									

Comparable Sales Adjustment Summary

Due to the subject's small market size and limited sales activity, no recent similar sales were found. The data selected represents the most similar physical and locational data available. Adjustments for market conditions are based upon a Wisconsin state housing sales index published by Federal Housing Finance Agency which tracts quarterly sales throughout the state of Wisconsin. Due to the small size of the local housing market, the State index is utilized.

Estimated land values are deducted from each improved sales price based on local land sales comparables. The valuation of the Homesite land is included in the addenda. Land values for Improved Sale Nos. 1 and 2 are based on the same sales as the subject. The land value accounts for location and site size adjustments for each comparable. The remaining adjustments in the in the grid apply only to the extracted improvements price.

Sale No. 1 is adjusted downward as the seller paid a reported \$1,500 towards the buyer's closing costs.

Sale No. 2 is adjusted downward \$30,000 for superior age/condition. The improvements are newer and in superior condition based on a review of photos and discussions with the broker. The magnitude of the adjustment is based on pairing with Sale No. 1 which had slightly inferior overall age/condition to the subject and was adjusted upward \$5,000.

Each of the following adjustments is based on typical market trends, estimates of depreciated replacement costs, and pairing between each sale. Differences in above grade gross square footage are adjusted \$20 per square foot. Above grade half baths are valued at \$2,000. Differences in finished below grade square footage are adjusted \$10 per square foot plus \$3,000 for a full bath. An adjustment of \$2,000 is included for a walk out basement. An adjustment of \$1,000 is included for differences in attached and detached garages. Sale No. 2 is adjusted downward \$4,000 for a large deck and patio. Natural fireplaces are valued at \$2,000. Wood stoves are valued at \$1,000. Sale No. 1 is adjusted downward \$3,000 for an additional, detached, 2-car garage.

The range of adjusted improvement prices is \$106,200 to \$111,800 with a mean adjusted price of \$109,000. Equal reliance is placed on each sale. Therefore, the Before Value of the improvements is concluded to be \$109,000. The Before Value of the land (\$60,000) is added to this amount to arrive at the Before Value of the Homesite (\$169,000). The Before Value excludes the value associated with the pole sheds as these buildings are primarily associated with agricultural use and are not subject to proximity impacts.

BEFORE VALUE OF THE HOMESITE \$169,000

RECONCILIATION OF BEFORE VALUE

The total Before Value of the subject property is calculated by adding the Before Value of the following components:

	Before Value land excluding Homesite	\$400,200
+	Before Value Homesite	\$169,000
=	Before Value	\$569,200

AFTER VALUE

After Value Land excluding Homesite

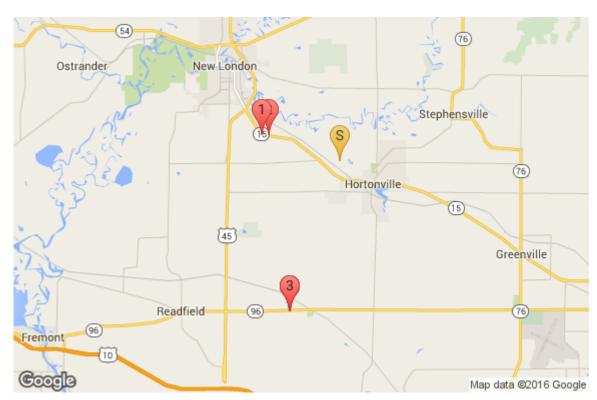
The After Value of the land excluding the Homesite is significantly impacted by the acquisition. The highest and best use of the Remainder is changed as a result of the new highway. The highway bisects the subject site into two independent parcels: Remainder A and Remainder B. Remainder B will have an access driveway for agricultural and recreational use only. No residential access will be permitted. The highest and best use of Remainder B is therefore agricultural and recreational use only. Remainder A is not well suited for low-density residential development as was the case in the Before Condition. Due to its long, narrow shape and front yard setback requirements, a future residence on Remainder A will likely be less than 100 feet from STH 15. At this distance, no future residential development is expected. Therefore, like Remainder B, the highest and best use of Remainder A is agricultural and recreational use only.

The After Value of each remainder parcel is determined via the sales comparison approach. As in the Before Value analysis, comparable sales are selected which have a similar highest and best use. The comparables selected are located on a state highway, have significantly limited or no residential development potential, and have a high percentage of tillable acreage.

Remainder A

Remainder A is a 12.633-acre site. A location map, data sheets, and a comparable sales adjustment grid are included on the following pages.

REMAINDER A COMPARABLE LAND SALES MAP







	Prop	perty Identification		
Address	STH 15 & Cross Rd	Property Type	Residential (Single-Family)	
City	Hortonia	Tax ID	120045900	
County	Outagamie	Current Use	Agricultural	
State	WI			
	T	ransaction Data		
Document No.	1968878	Price	\$40,000	
Grantor	William K Boylan	Price/Acre	\$6,088	
Grantee	Wayne H Byrum	Price/Land SF	\$0.14	
Listing Date	June 5, 2012	Verification Source 1	William Boylan - Seller	
Date	12/5/2012	Verified By	Jeff Carlson	
		Land Data		
Zoning	R-1, Residential	Acres	6.57	
Utilities	Electricity and Gas	Land SF	286,189	
Topography	Slightly sloped	Floodplain/Wetlands	No	
Shape	Irregular			
TI : 1 775.6 ·	CC	Comments	1 6 4 020	

The site has 775 feet of frontage along STH 15. Seller was unaware of the buyer's planned use for the property. 93%, or 6 acres of the total site is tillable. Property located directly south of concrete batch plant.





Property Identification						
Address STH 15 Property Type Agricultural-Undeveloped						
City	Town of Hortonia	Tax ID	See comments			
County	Outagamie	Current Use	Agricultural			
State	WI					
Transaction Data						

Transaction Data						
Document No.	2036767	Price	\$185,535			
Grantor	James L Sullivan	Price/Acre	\$4,500			
Grantee	Ryan & Kandi K Martin	Price/Land SF	\$0.10			
Listing Date	41852	Verification Source 1	Ryan Martin - Buyer			
Date	42058	Verified By	Jeff Carlson			

Land Data					
Zoning	A-1, Prime Agricultural	Acres	41.23		
Utilities	Electricity & Gas	Land SF	1,795,979		
Topography	Generally level	Floodplain/Wetlands	Yes - See comments		
Shape	Regular				

Comments

Buyer had previously leased the site for farming. There are wet, low lying areas including appromiately 6% of the site that is weland area. Buyer plans to install drain tile to increase tillable land area. The railroad splits the northern portion of the site and there is STH 15 frontage on the southern end. Concrete batch plant located directly west of site. 86%, or 35-acres of the total site are tillable. Tax Key #'s 120029700, 120045600 & 120029700.





	Propert	ty Identification	
Address	State Road 96	Property Type	Agricultural-Undeveloped
City	Dale	Tax ID	60036200
County	Outagamie	Current Use	Agricutural
State	WI		
	Tran	saction Data	
Document No.	2004247	Price	\$120,000
Grantor	Patricia Ann Wallenfang	Price/Acre	\$6,000
Grantee	Loren Vanderkinter	Price/Land SF	\$0.14
Listing Date	November 6, 2013	Verification Source 1	Keith Sippel, Listing Agent
Date	11/27/2013	Verified By	Jeff Carlson
	L	and Data	
Zoning	AGD, General Agricutural	Acres	20.00
Utilities	Electricity and Gas	Land SF	871,200
Topography	Moderate slope	Floodplain/Wetlands	Yes - See comments
Shape	Rectangular		
_		Comments	

1% of the site is wetland area. 96%, or 19 acres of the total site is tillable. The site lies approximately 8 feet above the grade of STH 96.

	Remainder A	Adjustment C	rid	- Parcel 63			
COMPARABLE	Subject	1	Adj.	2	Adj.	3	Adj.
DATE OF SALE	N/A	12/5/2012		February 23, 2015		11/27/2013	
ADDRESS	W9414 Givens Road	STH 15 & Cross Rd		STH 15		State Road 96	
CITY	Town of Hortonia	Hortonia		Town of Hortonia		Dale	
ZONING	R-1, Residential	R-1, Residential		A-1, Prime Agricultural		AGD, General Agricutural	
LAND AREA (ACRES)	9.633	6.570		41.230		20.000	
SALE PRICE	N/A	\$40,000		\$185,535		\$120,000	
LAND EXPENDITURES AFTER SALE	N/A	\$0		\$0		\$0	
ADJUSTED SALE PRICE	N/A	\$40,000		\$185,535		\$120,000	
PRICE PER ACRE		\$6,088		\$4,500		\$6,000	
ELEMENTS OF COMPARISON							
PROPERTY RIGHTS	Fee Simple	Fee Simple		Fee Simple		Fee Simple	
FINANCING	N/A	Conventional		Conventional		Conventional	
CONDITIONS OF SALE	N/A	Arm's Length		Arm's Length		Arm's Length	
MARKET CONDITIONS	Feb-15	12/5/2012	10%	February 23, 2015		11/27/2013	10%
ADJUSTED PRICE PER ACRE		\$6,697		\$4,500		\$6,600	
LOCATION	Highway	See Remarks		See Remarks		See Remarks	
ACCESS	Average	Similar		Similar		Similar	
SIZE (Before Condition Size)*	48.802	6.570	-20%	41.230		20.000	-10%
UTILITIES	Electric Only	Similar		Similar		Similar	
ZONING/FUTURE LAND USE	Average	Similar		Similar		Similar	
PHYSICAL CHARACTERISTICS	See Remarks	Superior	-5%	Inferior		Superior	
TOTAL ADJUSTMENT			-25%		5%		-25%
ADJUSTED VALUE PER ACRE		\$5,023		\$4,725		\$4,950	
MOST RELIANCE	Sale No. 2						
AVERAGE PRICE PER ACRE	\$4,899						
LAND VALUE PER ACRE	\$4,800						
INDICATED LAND VALUE, ROUNDED	\$46,200						
*Site size adjustment is based on subject's Before	e Condition size.						

Three land sales are selected as the population from which Remainder A is analyzed and valued. The primary selection criteria are similar location and highest and best use. No land sales are knowingly excluded from the analysis that would contribute to a final estimate of value different from that presented in the appraisal.

All of the land sales analyzed involve the purchase of the fee simple interest in the property. This is also the basis upon which the subject parcel is being appraised; therefore, no adjustment is required to account for a difference in the property interest purchased.

The existence of atypical financing and special conditions of sale can also have an effect on the sale price realized. No atypical financing or special conditions of sale are known that may have impacted the sale prices of the comparables.

A review of Wisconsin agricultural real estate trends and paired sales from our local market analysis indicate that agricultural land values were relatively stable between 2012 and 2013, but increased significantly in 2014. Sale Nos. 1 and 3 are adjusted accordingly.

Positive and negative percentage adjustments are included on the foregoing adjustment grid to derive an estimate of value. The resulting analysis is intended to provide a reasonable and supportable value estimate. On the grid, the term "physical characteristics" references shape, topography, floodplain/wetland impacts, and the percentage of tillable land.

Sale No. 1 – STH 15 & Cross Rd., Town of Hortonia, WI

Sale No. 1 is a 6.57-acre site which sold on June 5, 2012 for \$40,000, or \$6,088 per acre. The comparable has an irregular shape with significant frontage along STH 15. The property is being farmed and could be improved with a homesite. However, due to the extensive STH 15 frontage and the close proximity of a concrete batch plant, residential development is

unlikely. Positive adjustment is included for inferior market conditions at the time of sale. With the exception of the site size adjustment discussed below, only a negative adjustment for a superior shape is included.

Based on Wisconsin condemnation law, if the acquisition creates a smaller Remainder parcel, the increased unit value which may result is not recognized as a special benefit which reduces damages. Therefore, the site size adjustment is based on the subject's Before Value site size of 48.802 acres which excludes the Homesite. Based on these conditions, Sale No. 1 requires negative adjustment for a much smaller site size based on the economic principle of diminishing marginal returns to size.

Sale No. 2 – STH 15, Town of Hortonia, WI

Sale No. 2 is a 41.23-acre site which sold on February 23, 2015 for \$185,535, or \$4,500 per acre. Like Remainder A, Sale No. 2 has limited residential development desirability. The site is long and narrow with a state highway next to a concrete batch plant on the south end and a railroad crossing on the north end. Overall, these locational factors are similar to Remainder A. Positive adjustment is included in the physical characteristics category for the comparable's inferior percentage of tillable acreage.

Sale No. 3 – STH 96, Town of Dale, WI

Sale No. 3 is a 20.00-acre site which sold on November 6, 2013 for \$120,000, or \$6,000 per acre. The comparable has a rectangular shape with significant frontage along STH 96. The property is being farmed and could be improved with a homesite. Positive adjustment is included for inferior market conditions at the time of sale. As with Comparable No. 1, negative adjustment is included for a smaller site size relative to the subject's Before Condition. Negative adjustment is also included for a superior rectangular shape with sufficient depth from the highway frontage.

Reconciliation of Remainder Parcel A After Value

The unadjusted comparable land sale prices range between \$4,500 and \$6,088 per acre. The fully adjusted comparable prices range between \$4,725 and \$5,023 per acre with an average (mean) price of \$4,899 per acre. Most reliance is placed on Sale No. 2 (adjusted price of \$4,725 per acre) due to its recency and most similar physical characteristics. Following consideration of the factors analyzed, it is concluded that the After Value of Remainder A is \$4,800 per acre, or \$46,200, rounded.

Remainder B

Remainder B is a 21.212 acre site with similar locational, physical, and highest and best use characteristics as Remainder A. Therefore, Remainder B is valued with the same unit value of Remainder A, or \$4,800 per acre. The resulting After Value of Remainder B is \$101,800, rounded.

After Value of Land excluding Homesite Reconciliation

Based on the sales comparison approach, the unit value conclusion for both Remainder A and B is \$4,800 per acre. The total After Value of the subject's land excluding the Homesite is the sum of the Remainder A and Remainder B After Values. This calculation is highlighted in the table below.

	Remainder A After Value (\$4,800/acre x 9.633 acres, rd.)	\$46,200
+	Remainder B After Value (\$4,800/acre x 21.212 acres, rd.)	\$101,800
=	After Value of the land excluding Homesite	\$148,000

After Value of Homesite

As discussed in the Acquisition and Remainder section of the appraisal, the After Value of the Improvements is impacted by severance damages due to "Proximity Impacts." Proximity Impacts are included due to the close proximity of the new STH 15 bypass to the existing home. Proximity Impacts are based upon the following analysis which references a Proximity Impact study (Proximity Study) included in the addenda. The Proximity Study includes detailed property characteristics for several "Proximity Sales" which are located close to a highway.

The primary property characteristics which contribute to Proximity Impacts are traffic counts, distance from the home to the highway and right-of-way, highway elevation to grade, and existing buffers. The grid below presents a relative comparison between the subject and the Proximity Sales for each of these characteristics. No weights are included in the analysis. Proximity Impact percentages are based on paired sales and/or brokers directly involved with the sale. The percent in the grid represents the impact to the total price of the Proximity Sale (land and improvements) for its location near a highway. Most reliance is placed on the data supported by paired sales, Proximity Sales 1, 2 and 5.

Proximity Sale #	Subject	1		2		3		4	5
County	Outagamie	Waupaca		Waukesha		Waukesha		Dane	Waukesha
Hwy	STH 15	USH 10	Adj	STH 164	Adj	I-43	Adj	USH 12 Adj	STH 164 Ad
Traffic Count/Day	10,600 (2020)	13,600	-	17,700	-	54,000	-	15,400 -	15,100 -
Home to Highway	134 ft	205 ft	+	125 ft		250 ft	+	255 ft +	140 ft
Home to R.O.W.	74 ft	100 ft	+	100 ft	+	165 ft	+	145 ft +	105 ft +
Highway Elevation to Grade	Level	Slightly below		Level		Below		Slightly Above	Level
Buffer Type	None	Light		Berm, Mod.	+	Moderate	+	Light	Heavy +
% Impact via Paried Sales	25%	19%		16%		N/A		N/A	7%
% Impact via Broker Interview		10% - 15%		N/A		10%		10%	N/A
Net Adjustments		•	+1	•	+1	•	+2	+1	+1

The plus symbol (+) is used to adjust the Proximity Impact percent up due to a lesser impact than the subject, and the minus symbol (-) is used to adjust the Proximity Impact percent down due to a greater impact than the subject. The "Net Adjustments" represents the sum of the various adjustments for each comparable.

The range of Proximity Impacts is between 7% and 19% of the total property value. Each Proximity Sale requires positive Net Adjustments. The indicated impact for the subject is therefore greater than 19% of the total property value. The subject's relatively close distance

to the highway and right-of-way requires an impact above the high end of the range. A 25% factor is selected for the subject. This impact is applied against the total value of the Homesite as follows.

	Before Value of Homesite	\$169,000
X	Proximity Impact percent	25%
=	Severance damages to Homesite	\$42,300

The After Value of the Homesite and Improvements is determined by deducting the Severance Damages to the Homesite from the Before Value of the Homesite as highlighted below.

	Before Value of Homesite	\$169,000
-	Severance damages to Homesite	\$42,300
=	After Value of Homesite	\$126,700

RECONCILIATION OF AFTER VALUE

The total After Value is calculated by adding the After Value of the land excluding the Homesite to the After Value of the Homesite as follows:

	After Value of the land excluding Homesite	\$148,000
+	After Value of the Homesite	\$126,700
=	After Value	\$274,700

DAMAGES

Damages are determined by deducting the After Value from the Before Value as follows:

	Total Before Value	\$569,200
-	Total After Value	\$274,700
=	Damages	\$294,500

TEMPORARY LIMITED EASEMENT

A loss (TLE Loss) is recognized for the TLE which is an encumbrance allowing access for on-site construction activities during the construction period. The TLE Loss is determined based on the lost economic rent of the affected area for the term of the easement which begins as of the effective date of the appraisal and ends as of the estimated date of construction completion. Based on discussions with WisDOT, the end of construction is scheduled for December 31, 2022. The table below summarizes time frames associated with the TLE affecting the subject property.

Effective Date of Appraisal	February 20, 2015
Construction Start Date	September 1, 2018
Construction Completion Date	December 31, 2022
TLE Duration (Years)	7.86
TLE Duration (Months)	95
Full Encumbrance of TLE – Actual Construction Period (Months)	52
Minor Encumbrance of TLE – Remaining TLE Period (Months)	43

The project engineers provided the appraisers with an expected TLE construction period impacting the subject. The exact timeframes are unknown. It is an extraordinary assumption that the timeframes are correct. The use of this extraordinary assumption may alter the appraisal results.

The economic rent is best determined based on comparable rental data if leases conveying similar rights to the rights lost in the TLE area have been identified in the market. In this case, as the Remainder has a strictly agricultural highest and best use, agricultural rents reasonably support the economic rent loss in the TLE area.

The United States Department of Agriculture publishes average cropland cash rents by county in Wisconsin. The Outagamie County 2013 and 2014 averages were \$129 per acre and \$128 per acre, respectively. Applying these rents to the Remainder land value (\$4,800 per acre) results in an economic rent loss equivalent to approximately 3.0% per year.

The TLE does not fully encumber the TLE area throughout the term of the TLE. Only during the estimated construction period directly affecting the subject is the TLE area assumed to be fully encumbered. During the remainder of the TLE term, the TLE area has a lower loss of rights as the land can generally continue to be farmed and/or used for recreational purposes. Assuming a 3.0% annual rate of return to the market value of the land for the construction period and a 1.0% annual rate of return for the remaining TLE period, the weighted average annual rate for the full TLE term is 2.1%, rounded. The TLE Loss is determined as follows.

	TLE land area (acres)	0.326
X	Remainder land value/acre ²	\$4,800
X	Weighted avg. rate	2.1%
X	Term in years	7.86
=	TLE Loss, rd.	\$300

² Per direction of WisDOT, the Remainder land value is used as the basis of the TLE calculation.

-

TOTAL DAMAGES

Total damages are determined by adding the TLE Loss to the damages as follows:

	Damages	\$294,500
+	TLE Loss	\$300
=	Total damages	\$294,800

ALLOCATION OF TOTAL DAMAGES

Total damages are allocated as follows:

	Fee Acquisition (17.957/acres x \$8,200/acre, rounded)	\$147,300
+	Severance Damages to land excluding Homesite	\$104,900
+	Severance Damages to Homesite	\$42,300
+	TLE Loss	\$300
=	Total damages	\$294,800

ADDENDA

SUBJECT LEGAL DESCRIPTION

LEGAL DESCRIPTION

Parcel 63 of Transportation Project Plat 1146-75-22 - 4.23 Amendment No. 2, recorded as Document #2064144, recorded in Outagamie County, Wisconsin.

Property interests and rights of said Parcel 63 consist of:

Fee Simple.

Also, no access rights shall accrue between the highway, herein designated as STH 15, and all of the abutting remaining real property of the owner.

Temporary limited easement.

Also, Parcel 63 of Transportation Project Plat 1146-75-22 - 4.24 Amendment No. 1, recorded as Document #2035591, recorded in Outagamie County, Wisconsin.

Property interests and rights of said Parcel 63 consist of:

Fee Simple.

Also, no access rights shall accrue between the highway, herein designated as STH 15, and all of the abutting remaining real property of the owner.

Except the grantee will allow, upon request, the common law right, subject to police power regulation, one joint driveway connection to said highway from said abutting lands on the north side of said highway. The driveway connection is subject to the rules and regulations of the driveway permitting authority and may be modified by the grantee or its successors or assigns as future conditions warrant and revoked when reasonable alternative access exists. Said driveway connection is subject to the following conditions:

Said driveway connection shall be located between stations 319+75 and 320+75.

Said driveway connection shall be restricted to Agricultural or Recreational use only. Agricultural use is restricted to the planting, maintaining and harvesting of crops or pasturing of animals.

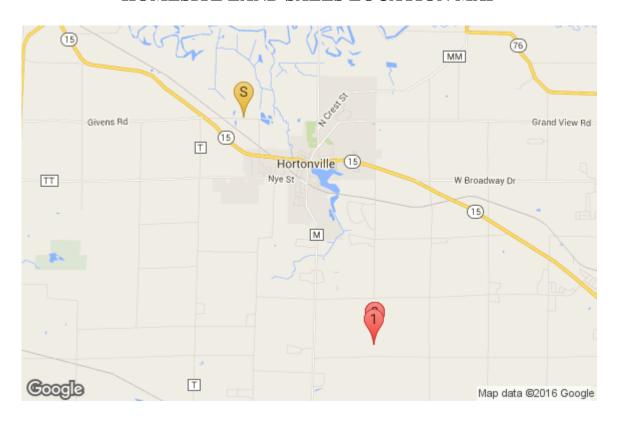
Said driveway connection traffic volume shall not exceed 4 vehicles per day per owner.

Any interests or rights not listed above for said parcel but shown as required on said Transportation Project Plat are hereby incorporated herein by reference.

Parcel ID. # 120041300

HOMESITE LAND VALUE SUPPORT DATA

HOMESITE LAND SALES LOCATION MAP



Land Comparable 1





	Property Identification					
Address	Lot 2, Greendale Rd	Property Type	Residential			
City	Greenville	Tax ID	110071104			
County	Outagamie	Current Use	Residential			
State	Wisconsin					
	Transa	ction Data				
Document No.	2003010	Price	\$44,000			
Grantor	Steven T Jentz	Price/Acre	\$29,333			
Grantee	Anthony D & Stephanie A Kent	Price/Land SF	\$0.67			
Listing Date	July 20, 2013	Verification Source 1	Tiffanhy Holtz - Listing Agent			
Date	November 13, 2013	Verified By	Jeff Carlson			
	Lai	nd Data				
Zoning	AGD, General Agricultural	Acres	1.50			
Utilities	Electricity Only	Land SF	65,340			
Topography	Generally level	Floodplain/Wetlands	No			
Shape	Rectangular					
	Con	mments				

Buyer purchased lot to build house.

Land Comparable 2





	Property Identification					
Address	Greendale Rd Lt 4	Property Type	Residential			
City	Greenville	Tax ID	80114600			
County	Outagamie	Current Use	Residential			
State	Wisconsin					
	Tran	saction Data				
Document No.	1992243	Price	\$65,000			
Grantor	Steven Jentz	Price/Acre	\$16,209			
Grantee	Uecker Development LLC	Price/Land SF	\$0.37			
Listing Date	N/A	Verification Source 1	Rick Uecker - Buyer			
Date	July 19, 2013	Verified By	Jeff Carlson, 1/19/2015			
	L	and Data				
Zoning	AGD, General Agricultural	Acres	4.01			
Utilities	Electricity Only	Land SF	174,676			
Topography	Generally level	Floodplain/Wetlands	No			
Shape	Regular					
	C	omments				

Buyer was a home builder that purchased the land and built a house. The buyer sold the house and lot for \$538,942 in November, 2013.

Percentage Adjustment Grid								
COMPARABLE	Subject	1	Adj.	2	Adj.			
DATE OF SALE	N/A	November 13, 2013		July 19, 2013				
ADDRESS	W9414 Givens Road	Lot 2, Greendale Rd		Greendale Rd Lt 4				
CITY	Town of Hortonia	Greenville		Greenville				
ZONING	R-1, Residential	AGD, General Agricultural		AGD, General Agricultural				
PLANNED/ACTUAL USE AT TIME OF SALE	Single-Family Residence	Residential		Residential				
LAND AREA (ACRES) - HYPOTHETICAL	3.000	1.500		4.010				
SALE PRICE	N/A	\$44,000		\$65,000				
LAND EXPENDITURES AFTER SALE	N/A	\$0		\$0				
ADJUSTED SALE PRICE	N/A	\$44,000		\$65,000				
PRICE PER ACRE		\$29,333		\$16,209				
ELEMENTS OF COMPARISON								
PROPERTY RIGHTS	Fee Simple	Fee Simple		Fee Simple				
FINANCING	N/A	Conventional		Conventional				
CONDITIONS OF SALE	N/A	Arm's Length		Arm's Length				
MARKET CONDITIONS	Feb-15	November 13, 2013		July 19, 2013				
ADJUSTED PRICE PER ACRE		\$29,333		\$16,209				
LOCATION	Average	Similar		Similar				
SIZE	3.000	1.500	-30%	4.010	20%			
UTILITIES	Electric Only	Similar		Similar				
ZONING/DEVELOPMENT POTENTIAL	Good	Similar		Similar				
PHYSICAL CHARACTERISTICS	Good	Similar		Similar				
TOTAL ADJUSTMENT			-30%		20%			
ADJUSTED VALUE PER ACRE		\$20,533		\$19,451				
MOST RELIANCE	Equal							
AVERAGE PRICE PER ACRE	\$19,992							
LAND VALUE PER ACRE	\$20,000							
INDICATED LAND VALUE, ROUNDED	\$60,000							

PROXIMITY IMPACTS STUDY

PROXIMITY IMPACTS STUDY

Several residential properties located along the new alignment of STH 15, including the subject of this appraisal, will have a highway in the rear yard and/or side yard where there was no highway before. In these cases, "Proximity Impacts" require careful analysis. Proximity Impacts represent a type of severance damage that is caused by the remainder's proximity to the improvements being constructed. Proximity Impacts may include increased noise levels, increased vibrations, diminished views, and increased air pollution and odors from exhaust.

Methodology

The determination of Proximity Impacts is primarily based on paired sales analysis. Paired sales analysis is a preferred analytical technique as it utilizes actual sales data to estimate damages. The technique involves comparison between properties which differ on the characteristic being tested (test variable), but are very similar otherwise. In this way, the test variable can be isolated from other variables effecting price.

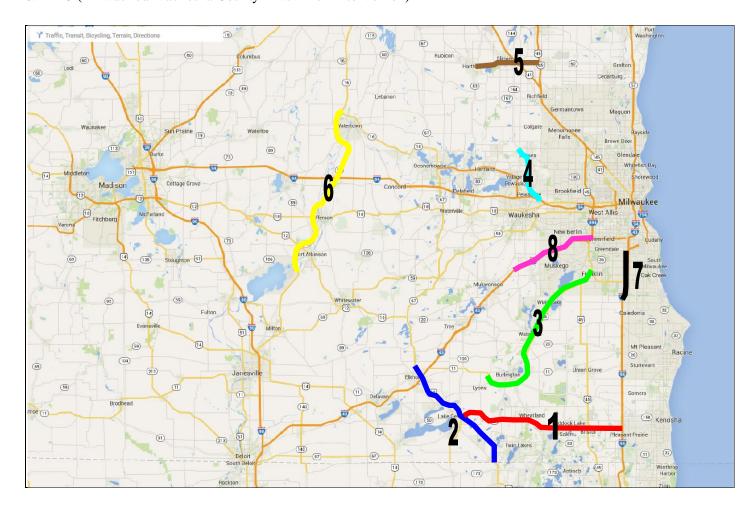
The appraiser used the Multiple Listing Service to conduct a statewide search along various highway corridors to identify potential Proximity Impact sales. The highway corridors sampled are similar to the type of highway corridor being constructed for the STH 15 project. Once a "Proximity Sale" property was identified, a neighborhood sales search was performed to compare the Proximity Sale to similar off-highway sales to isolate for Proximity Impacts. In addition, brokers directly involved with each Proximity Sale transaction were interviewed.

Highway Corridors Sampled

The following maps highlight the highway corridors sampled. The selected highway corridors are double-lane, divided highways like the STH 15 Bypass with the exception of the I-94 corridor at the south Milwaukee County border which is a three lane, divided highway.

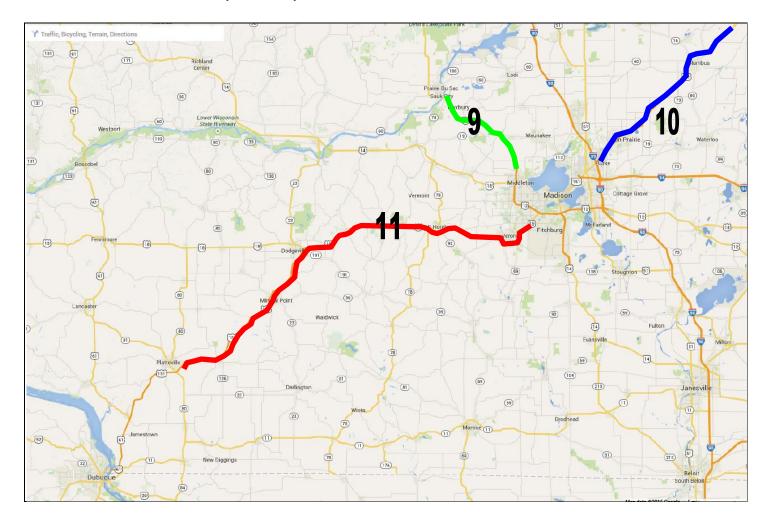
Southeast Wisconsin Highway Corridors

- 1. STH 50 (Kenosha County Lake Geneva to I-94)
- 2. USH 12 (Racine/Kenosha County Elkhorn to Genoa City)
- 3. STH 36 (Milwaukee/Racine County Franklin to Burlington)
- 4. STH 164 (Waukesha County Lisbon to Pewaukee)
- 5. STH 60 (Washington County Slinger to Hartford)
- 6. STH 26 (Jefferson County Watertown to Fort Atkinson)
- 7. I-94 (Milwaukee County Oak Creek and Franklin)
- 8. I-43 (Milwaukee/Waukesha County New Berlin to Vernon)



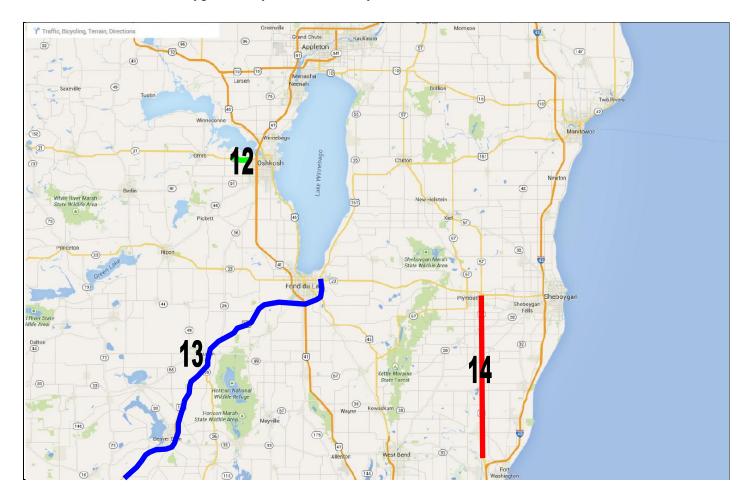
Southwest Wisconsin Highway Corridors

- 9. USH 12 (Dane County Middleton to Sauk City)
- 10. USH 151 (Multiple Counties Madison to Fond du Lac)
- 11. USH 18/151 (Dane/Iowa/Lafayette County Madison to Platteville)



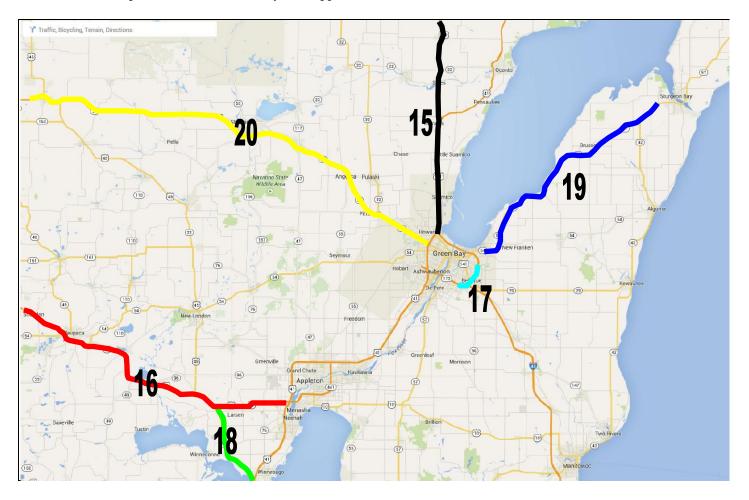
Eastern Wisconsin Highway Corridors

- 12. STH 21 (Winnebago county Oshkosh to Omro)
 13. USH 151 (Multiple Counties Madison to Fond du Lac)
- 14. STH 57 (Ozaukee/Sheboygan County Fredonia to Plymouth)



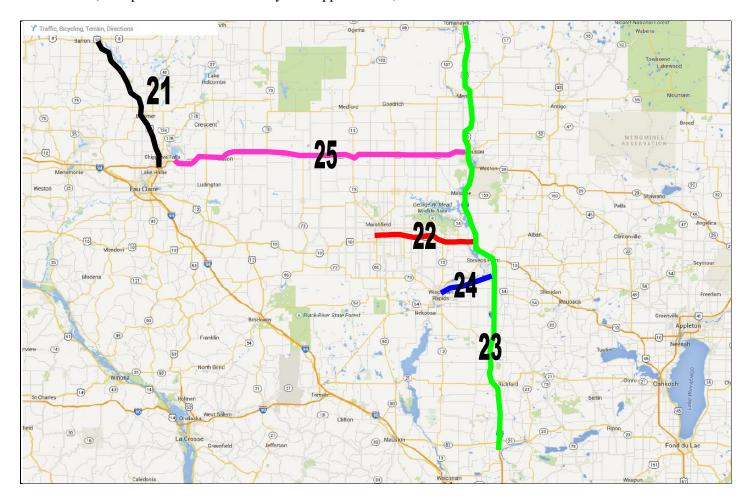
Northeast Wisconsin Highway Corridors

- 15. USH 141 (Brown/Oconto County Green Bay to Pound)
- 16. USH 10 (Multiple Counties Menasha to Stevens Point)
- 17. I-43/STH 172 (Brown County Bellevue)
- 18. USH 45 (Winnebago County Oshkosh to USH 10 Junction)
- 19. STH 57 (Brown/Door County Green Bay to Sturgeon Bay)
- 20. STH 29 (Multiple Counties Green Bay to Chippewa Falls)



Central/Northwestern Wisconsin Highway Corridors

- 21. USH 53 (Multiple Counties Eau Claire to Rice Lake)
- 22. USH 10 (Multiple Counties Marshfield to Stevens Point)
- 23. I-39 (Multiple Counties Portage to Wausau)
- 24. USH 54 (Wood/Portage County Wisconsin Rapids to Plover)
- 25. STH 29 (Multiple Counties Green Bay to Chippewa Falls)



Summary of Findings

Although numerous corridors were researched, only a few Proximity Sales were uncovered which provided reliable paired sales comparables for direct analysis. These cases (Proximity Sales 1, 2, and 5) are identified on the following summary table with an entry in the "% Impact via Paired Sales" row. The Proximity Sale percentage impacts estimated by a broker directly involved in the transaction are indicated with an entry in the "% Impact via Broker Interview" row.

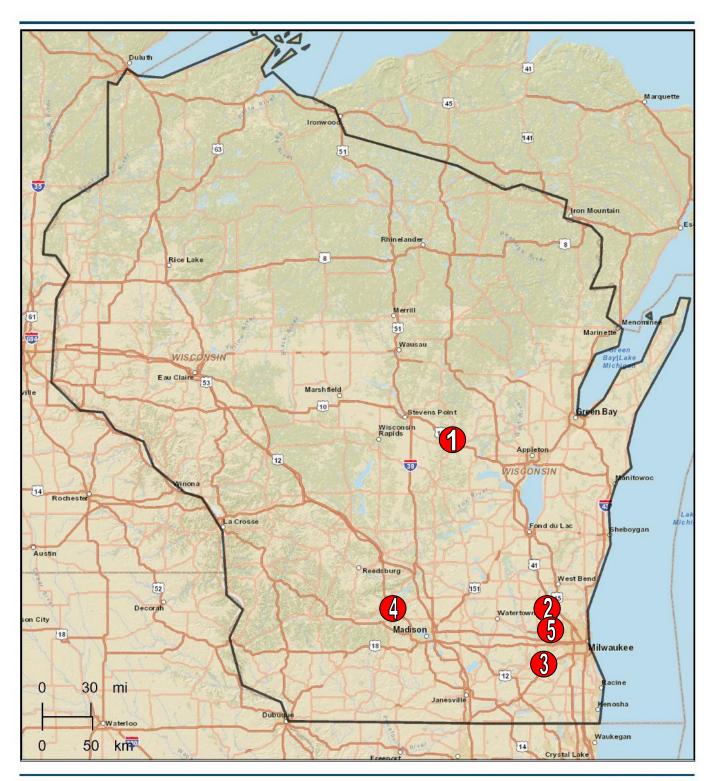
Many Proximity Sales researched were excluded from the analysis because they were too unique to be considered reliable indicators of Proximity Impacts. These cases often involved older properties requiring updates and/or properties with unique attributes such as outbuildings and large acreages. As numerous subjective adjustments were required to account for these variables, the effects of Proximity Impacts were not well isolated.

The following summary table and map highlight the Proximity Sales. Supporting Paired Sales analysis grids, Proximity Sales data, and Paired Sales data are also presented.

Proximity Sale #	1	2	3	4	5
	N3882 Manney Ct	N5857 Swan Ct	W23910 Vernon Hills Dr	7384 Cedar Crest Dr	634 Laureate Dr
Address	Town of Farmington	Vil of Sussex	Town of Big Bend	Town of Roxbury	Vil of Pewaukee
County	Waupaca	Waukesha	Waukesha	Dane	Waukesha
Hwy	134 ft	STH 164	I-43	USH 12	STH 164
Traffic Count/Day	74 ft	17,700	54,000	15,400	15,100
Home to Highway	205 ft	125 ft	250 ft	255 ft	140 ft
Home to R.O.W.	100 ft	100 ft	165 ft	145 ft	105 ft
Home Orientation	Side	Back	Back	Back	Back
Highway Grade to Yard	Slightly below	Level	Below	Above	Level
Buffer Type	Light	Berm, Moderate	Moderate	Light	Heavy
% Impact via Paired Sales	19%	16%	N/A	N/A	7%
% Impact via Broker Interview	10-15%	Unspecified	10%	10%	Unspecified



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PROXIMITY SALE 1

Proximity Sale 1 - N3882 Manney Ct, Farmington, WI

→ Street Level Photo Location and Direction



January 07, 2015



Street Level View of Property Proximity Sale 1 – N3882 Manney Ct, Farmington, WI



Paired Sale Adjustment Grid – Proximity Sale 1

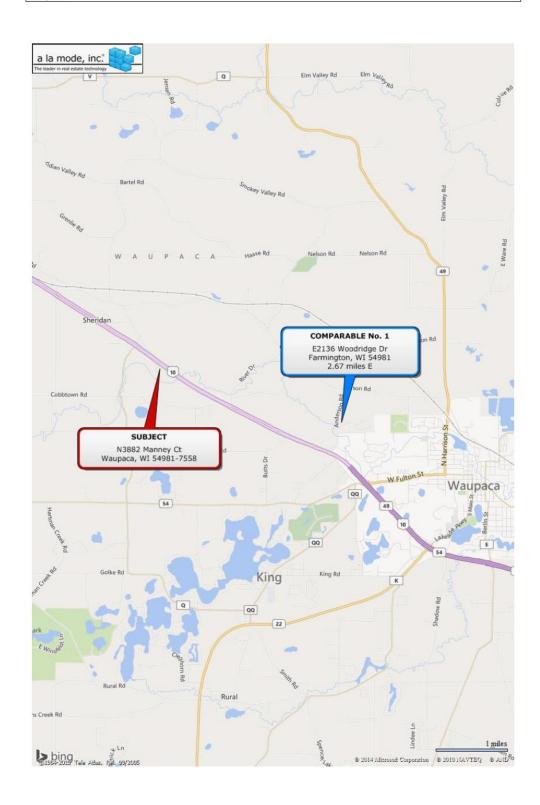
R	<u>ESIDENTIA</u>	<u>L APPRAI</u>	<u>SAL REPO</u>	RT			F	ile No.:		
	My research X did	did not reveal any prior sales	or transfers of the subject propert	ty for the three years prio	r to the effective d	late of this appr	aisal.			
L		Misconsin Dept. of I								
8	1st Prior Subject Sal	le/Transfer Analy	ysis of sale/transfer history and/o	r any current agreement	of sale/listing:		The sub	ject (Proxim	ity Sale) s	sold in a
IST(Date: 9/6/2013	sho	ort sale in Septembe	r of 2013 with t	ne same re	al estate a	agent. The ag	gent indicate	d that the	short sale did
TRANSFER HISTORY	Price: \$135,000		t have a material imp	act on the price	э.					
띮	Source(s): MLS #50066									
Ä	2nd Prior Subject Sa	ie/Transfer								
Ħ	Date:									
	Price:									
L	Source(s):	N 70 VALUE (II decelerate		O-l Oi 4		la d fa Wil				
	SALES COMPARISON APPROAC		COMPARABLES	he Sales Comparison App				00	MDADADIECA	IE # 2
	Address N3882 Mann	SUBJECT			U	OMPARABLE S	ALE # Z	00	MPARABLE SA	LE#3
	14000E Midilin	-	E2136 Woodridge							
	Waupaca, W Proximity to Subject	1 54981	Farmington, WI 54	981						
	Sale Price	\$ 143,00	2.67 miles E	\$ 175,000		ŝ			ŝ	
	Sale Price/GLA	\$ 116.07 /sq.1		175,000	\$	/sq.ft.		\$	/sq.ft.	
	Data Source(s)	MLS No. 50089395		1	-	,-4			744	
	Verification Source(s)	Listing Agent-Mike Drext								
	VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+ (-) \$ Adjust.	DESCRI	PTION	+(-) \$ Adjust.	DESCRIP	TION	+(-) \$ Adjust.
	Sales or Financing	Conventional	Cash							
	Concessions	DOM = 140	DOM = 24							
	Date of Sale/Time	4/30/2014	8/15/2014							
	Rights Appraised	Fee Simple	Fee Simple							
	Location	Suburban/Hwy	Sim/Neighborhood							
	Site	1.17 Acres	1.09 Acres							
	View	Res/Highway	Sim/Neighborhood							
	Design (Style)	Ranch	Ranch							
	Quality of Construction	Average	Similar							
	Age	2000/14	1997/17							
	Condition	Average for age	Similar							
	Above Grade	Total Bdrms Baths	Total Bdirms Baths		Total Bdrms	Baths		Total Bdrms	Baths	
	Room Count Gross Living Area	5 3 1.0	5 3 1.0						sq.ft.	
	Basement & Finished	1,232 sq.f				sq.ft.	•		sq.r.	
	Rooms Below Grade	Full - Walk Out	Full	+2,000						
	Functional Utility	1,060 SF/FamRm,Bed,1F		+1,000						
	Heatin g/Cooling	Average LP Gas FA/CA	Average Nat. Gas FA/CA							
	Energy Efficient Items	Standard	Standard							
	Garage/Carport	3-Car Att.	2-Car Att.	+3,000						
픙	Porch/Patio/Deck	Deck/Fenced yard	Deck/Porch	15,000						
COMPARISON APPROACE	Fireplaces	None	1 NFP	-2,000						
PP	Outbuildings	None	None							
ž	Pool	None	None							
SISC	Other	Asphalt Driveway	Gravel Driveway							
PAF										
Ö	Net Adjustment (Total)		□ + □ -	\$ 600	+	- \$		+	- \$	
S	Adjusted Sale Price									
SALES	of Comparables			\$ 175,600		\$			\$	
S	Summary of Sales Comparison Ap									
	No adjustment is incl	uded on the grid for	location on a highwa	ay. The Proxim	ity Impact (Calculatio	n below deter	mines this a	mount.	

	Differences in above									iar in quality to
	the Proximity Sale ar	id includes a full bat	n; therefore only an a	adjustment for i	ne airreren	ce in size	is included at	\$10 per squ	lare root.	
	The Paired Sale is a	diveted upward \$3.0	00 for having a 2-car	r attached gara	20 VC 23 C	ar attach	ed garage			
	The Falled Sale is at	ajusteu upwaru 45,0	00 for flaving a 2-cal	attacheu gara	ge vs. a 5-c	ai attacii	eu garage.			
	The natural fireplace	is valued at \$2 000								
	THO HACATON IN OPERIOR	10 141404 41 42,000								
	Proximity Impact Cal	culation								
	Comparable Adj. Prid	ce \$175,600								
	Proximity Sale Price	\$143,000								
	Difference	\$32,600								
	Difference	\$32,600								
	/ Comparable Adj. Pr									
	= Proximity Impact %	18.6%								
	Indicated Value by Sales Com	parison Approach \$								

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Location Map

Borrower							
Property Address	N3882 Manney Ct						
City	Waupaca	County	Waupaca	State	WI	Zip Code	54981-7558
Lender/Client							



Proximity Sale 1



Transaction						
Document No.	822982	Date	4/30/2014			
Address	N3882 Manney Ct	Price	\$143,000			
City	Farmington	Price Per SF	\$116.07			
State	Wisconsin	Conditions of Sale	Arm's length			
Tax ID	5167115	Financing	Conventional			
Grantor	Beau J Lind	Property Rights	Fee Simple			
Grantee	Brian S & Julie A Murwin	Listing Date	DOM 140			
Verified By	Brian Rissky, 12/4/2014	Verification Source 1	Listing Agent-Mike Drexler			
		Site				
Acres	1.170	Topography	Generally level			
Site Size Source	GIS	Zoning	Residential			
Shape	Regular	View	Neighborhood			
Utilities	LP Gas, Septic, Well	Environmental Issues	None			
	Improvem	ents & Financial Data				
GBA	1,232	Heating	LP Gas FA			
Source For SF Area	Assessor	Cooling	CA			
Year Built	2000	Basement Size	Full-Walk Out			
Condition	Average for age	Basement Use and Finish	1060 SF Family Rm, Bed Rm, FB			
No. of Bedrooms	3	Fireplace or Woodstove	None			
No. of Bathrooms	1	Garage	3-Car Att.			
		Comments				

The property has a large deck and fenced in back yard.

Paired Sale



- AF	A CONTRACTOR OF THE PARTY OF TH		
		ransaction	
Document No.	825601	Date	8/15/2014
Address	E2136 Woodridge Dr	Price	\$175,000
City	Farmington	Price Per SF	\$125.00
State	Wisconsin	Conditions of Sale	Arm's length
Tax ID	5247349	Financing	Cash
Grantor	Benjamin & Laura Rayome	Property Rights	Fee Simple
Grantee	Gerald D & Shirley M Lincoln	Listing Date	DOM 24
Verified By	Brian Rissky, 12/10/2014	Verification Source 1	Listing Agent - Ben Lyons
		Site	
Acres	1.090	Topography	Generally level
Site Size Source	GIS	Zoning	Residential

		Site	
Acres	1.090	Topography	Generally level
Site Size Source	GIS	Zoning	Residential
Shape	Regular	View	Neighborhood
Utilities	Gas, Septic, Well	Environmental Issues	None

Improvements & Financial Data				
GBA	1,400	Heating	Gas FA	
Source For SF Area	Assessor	Cooling	CA	
Year Built	1997	Basement Size	Full	
Condition	Average for age	Basement Use and Finish	960 SF, REC RM, 1 FB	
No. of Bedrooms	3	Fireplace or Woodstove	Natural Fireplace	
No. of Bathrooms	1	Garage	2-Car Att.	

Comments

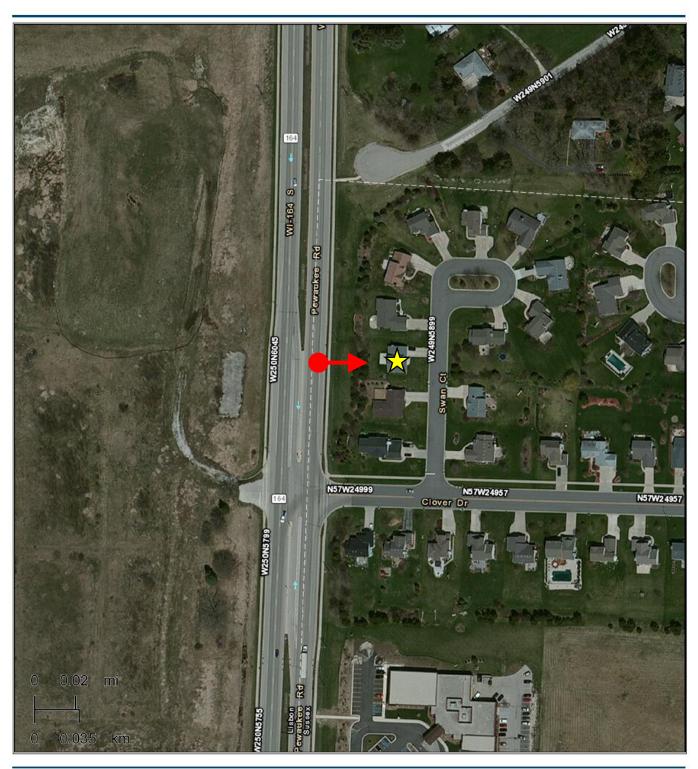
Property has a large deck overlooking back yard.

PROXIMITY SALE 2

@2015 Esri

Proximity Sale 2 - W249 N5857 Swan Ct, Sussex, WI

Street Level Photo Location and Direction



January 07, 2015

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Waukesha County GIS Map





Legend



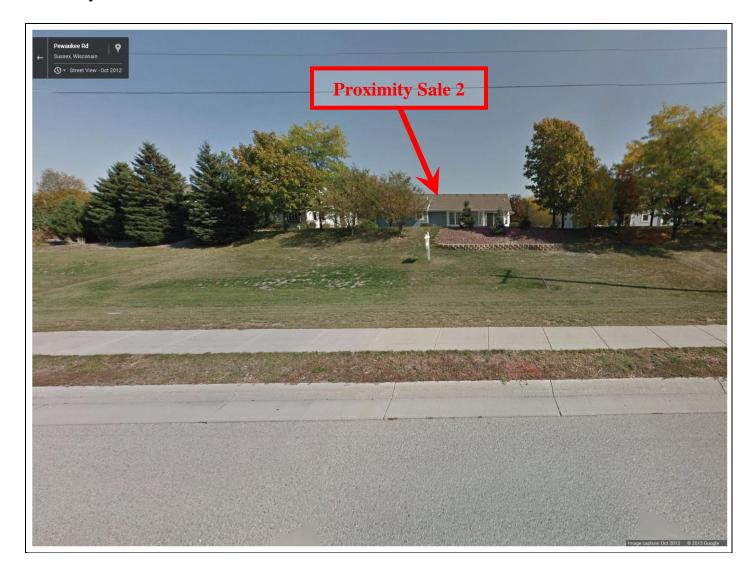
Notes:

0 97.05 Feet

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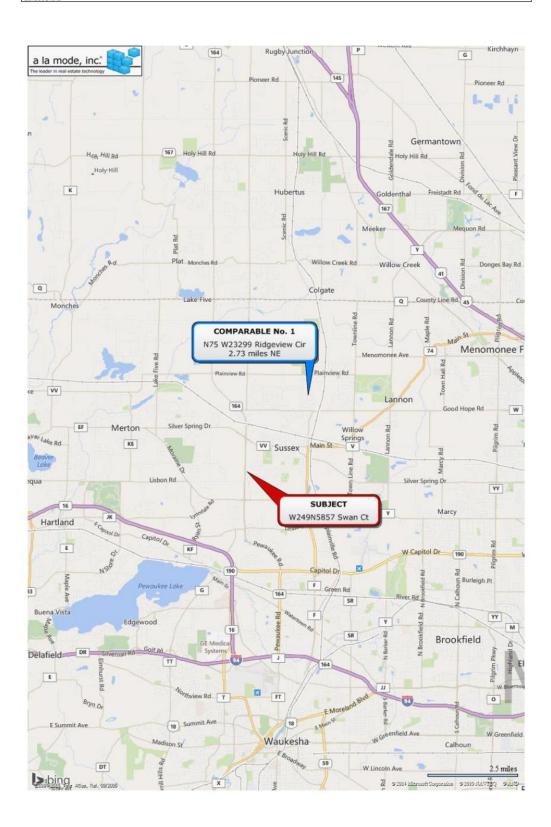


TRANSFER HISTORY	1	Data Source(s): MLS, N 1st Prior Subject Sali	did not reveal any prior Misconsin Dept.	sales or of R	transfers of the subject property evenue	for the three years prior	to the effective of	date of this appra	aisal.		
TRANSFER HISTORY		1st Prior Subject Sali									
TRANSFER HISTOR	1				of Revenue Analysis of sale/transfer history and/or any current agreement of sale/fisting: No prior sales of the Proximity Sale have						
TRANSFER HIS	П	Date.	Date: OCC			curred within the past five years.					y Sale Have
TRANSFE	Ľ	Price:			•						
TRAN	1	Source(s):	a Meanafae								
± _	2nd Prior Subject Sale/Transfer Date:										
		Price:									
	_	Source(s):									
	ľ	SALES COMPARISON APPROAC FEATURE	H TO VALUE (If develop SUBJECT	The Sakes Comparison Approach was not developed for this appraisal. COMPARABLE SALE # 1 COMPARABLE SALE # 2 COMPARABLE SALE # 3							
	7	Address W249N5857			N75W23299 N Rid						
	L	Sussex, WI 5			Sussex, WI 53089						
	₩ - -	Proximity to Subject Sale Price	•		2.73 miles NE						
	₩-	Sale Price/GLA	\$ 123.02	0,000,0 /sq.ft.	\$ 147.90 /sq.ft.	260,000	\$	/sq.ft.		\$ /sq.ft.	
	Ī	Data Source(s)	MLS No. 13066		MLS No. 1299704-	Jennifer Evan					
	١	Verification Source(s)	Listing Agent-Sue H		Listing Agent-						
	H	VALUE ADJUSTMENTS Sales or Financing	DESCRIPTION		DESCRIPTION	+ (-) \$ Adjust.	DESCR	PTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.
	ш.	Concessions	Conventional DOM = 54		Conventional DOM = 4						
	Ī	Date of Sale/Time	6/24/2013		5/10/2013						
	ut-	Rights Appraised	Fee Simple		Fee Simple						
	ж	Location Site	Suburban/Hwy		Similar/Neighborhood	F 000					-
	ш-	Mew	0.323 acres Res./Hwy		0.422 Acres Sim/Neighborhood	-5,000					
	W-	Design (Style)	Ranch		Ranch						
	W -	Quality of Construction	Average		Similar						
	ш—	Age Condition	1995/18 Average for ag		1994/19 Similar						
	■	Above Grade	Average for age Total Bdms Ba	iths	Similar Total Bdrms Baths		Total Bdrms	Baths		Total Bdms Baths	
		Room Count		.0	6 3 2.0						
	ш-	Gross Living Area Basement & Finished	1,707	sq.ft.	1,758 sq.ft	-1,500		sq.ft.		sqft	
	ш.	Rooms Below Grade	Full None		Full None						
	F	Functional Utility	Average		Average						
	■	Heating/Cooling	Gas FA/CA		Gas FA, C/Air						
		Energy Efficient Items Garage/Carport	Standard 2 Car Att		Standard						
4CH		Porch/Patio/Deck	2-Car Att. Patio		2-Car Att. Deck	-1,000					
PRO	E	Freplaces	None		1 NFP	-2,500					
AP	2	Outbuildings Do el	None		Garden Shed	-500					
ISO	ľ	Po ol Other	None		None						
COMPARISON APPROACE											
Ö	H	Net Adjustment (Total) Adjusted Sale Price			<u></u> + × - \$	-10,500	+	- \$		+ - \$	
SALES	ľ	Adjusted Sale Price of Comparables			s	249,500		s		s	
SA	8	Summary of Sales Comparison Ap	proach			240,000					
	Ľ	No adjustment is included on the grid for location on a highway. The Proximity Impact calculation below determines this amount.									
	Differences in land size are supported by a local market land sales analysis. The Daized Sale is adjusted documented \$5,000 for the locate late.										
	Differences in land size are supported by a local market land sales analysis. The Paired Sale is adjusted downward \$5,000 for its larger lot size.										
	1										
	Differences in above ground gross building area are adjusted \$20 per square foot.										
	ŀ	The Paired Sale's deck is considered slightly superior to the Proximity Sale's patio and is therefore adjusted downward \$1,000.									
	II.										
	The natural fireplace is valued at \$2,500.										
	The garden shed is valued at \$500.										
	ŀ	Descriptive language Colon delica									
	ľ	Proximity Impact Calculation									
		Comparable Adj. Pric	e \$249,50								
		Proximity Sale Price \$210,000									
	1	Difference	\$39,500								
	ľ	Difference	\$39,500								
	1	/ Comparable Adj. Pr	ice \$249,50	0							
	1	= Proximity Impact %	15.8	%							
	1										
	1-										
	H	Indicated Value by Sales Com	parison Approach \$								

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Location Map

Borrower							
Property Address	W249N5857 Swan Ct						
City	Sussex	County	Waukesha	State	WI	Zip Code	53089-5025
Lender/Client					1 (2.5)		



Proximity Sale 2



Transaction								
Document No.	4029561	Date	6/21/2013					
Address	W249 N5857 Swan Ct	Price	\$210,000					
City	Sussex	Price Per SF	\$123.02					
State	Wisconsin	Conditions of Sale	Arm's length					
Tax ID	SUXV0251140	Financing	Conventional					
Grantor	Francis J Bartelt	Property Rights	Fee Simple					
Grantee	Kelly Dawn Newman	Listing Date	DOM 54					
Verified By	Brian Rissky, 11/17/2014 Verification Source		Listing Agent-Sue Heitz					
	Site							
Acres	0.322	Topography	Generally level					
Site Size Source	GIS	Zoning	Residential					
Shape	Regular	View	Neighborhood					
Utilities	Gas, Municipal Water & Sewer	Environmental Issues	None					
Improvements & Financial Data								
GBA	1,707	Heating	Gas FA					
Source For SF Area	Assessor	Cooling	CA					
Year Built	1995	Basement Size	Full					
Condition	Average for age	Basement Use and Finish	Unfinished					
No. of Bedrooms	3	Fireplace or Woodstove	None					
No. of Bathrooms	2	Garage	2.5-Car Att.					
Comments								

The property is on a cul-de-sac.

Paired Sale



Transaction					
Document No.	4013347	Date	5/10/2013		
Address	N75 W23299 N Ridgeview Cir	Price	\$260,000		
City	Sussex Price Per SF		\$147.90		
State	Wisconsin	Conditions of Sale	Arm's length		
Tax ID	SUXV0200117	Financing	Conventional		
Grantor	Randall P Hollinger	Property Rights	Fee Simple		
Grantee	Gerhard P & Christine B Weiss	Listing Date	DOM 4		
Verified By	Brian Rissky, 11/18/2014	Verification Source 1	Listing Agent-Jennifer Evans		

Site					
Acres	0.422	Topography	Generally level		
Site Size Source	GIS	Zoning	Residential		
Shape	Regular	View	Neighborhood		
Utilities	Gas, Municipal Water & Sewer	Environmental Issues	None		

Improvements & Financial Data					
GBA	1,758	Heating	Gas FA		
Source For SF Area	Assessor	Cooling	CA		
Year Built	1994	Basement Size	Full		
Condition	Average for age Basement Use and Finish		Unfinished		
No. of Bedrooms	3	Fireplace or Woodstove	Natural Fireplace		
No. of Bathrooms	2	Garage	2-Car Att.		

Comments

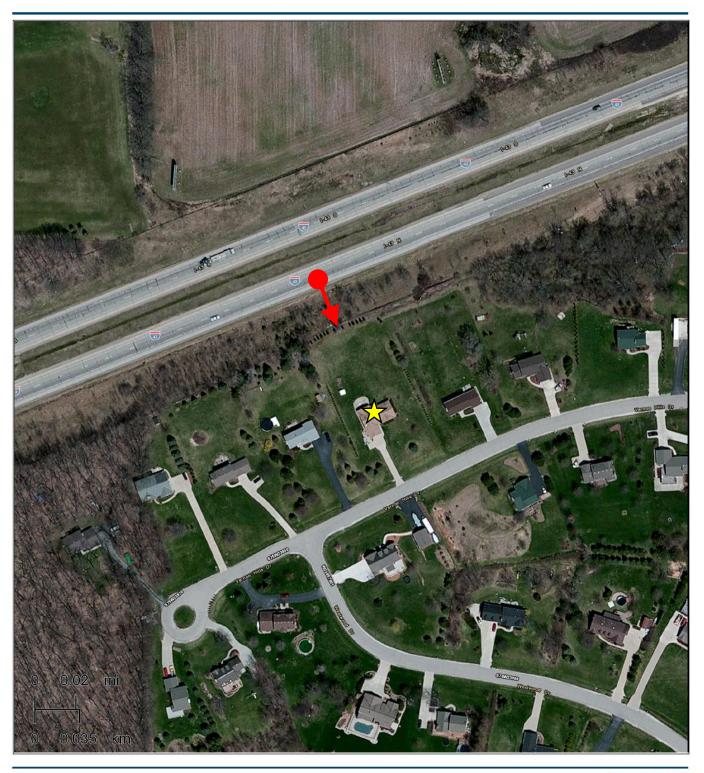
No comments.

PROXIMITY SALE 3

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Proximity Sale 3 - S75 W23910 Vernon Hills Dr, Big Bend, WI

Street Level Photo Location and Direction



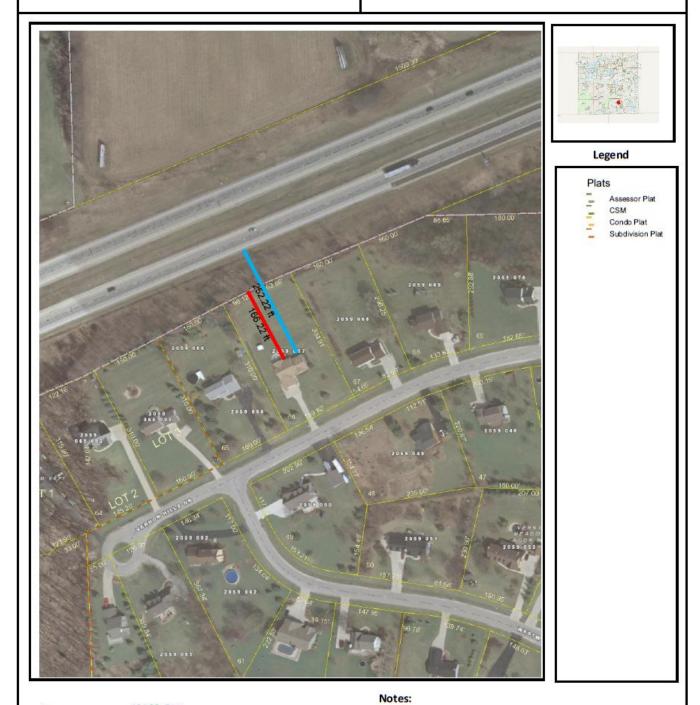
January 07, 2015

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LAND INFORMATION SYSTEMS DIVISION

Waukesha County GIS Map



0 194.09 Feet

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Printed 1/12/2015

Street Level View of Property Proximity Sale 3 – S75 W23910 Vernon Hills Dr, Big Bend, WI



Proximity Sale 3



_	Т	ransaction	<u> </u>	
Document No.	3998453	Date	2/28/2013	
Address	S75 W23910 Vernon Hills Dr	Price	\$227,000	
City	Big Bend	Price Per SF	\$107.18	
State	Wisconsin	Conditions of Sale	Arm's length	
Tax ID	VNT2059067	Financing	None	
Grantor	Raymond G Foster	Property Rights	Fee Simple	
Grantee	Diana L Wells	Listing Date	DOM 163	
Verified By	Brian Rissky, 12/8/2014	Verification Source 1	Listing Agent-J Schaefer-Robinson	
		Site		
Acres	1.130	Topography	Generally level	
Site Size Source	GIS	Zoning	Residential	
Shape	Regular	View	Neighborhood	
Utilities	Gas, Well, Septic	Environmental Issues	None	
	Improveme	nts & Financial Data		
GBA	2,118	Heating	Gas FA	
		=		

GBA	2,118	Heating	Gas FA
Source For SF Area	Assessor	Cooling	CA
Year Built	1991	Basement Size	Full
Condition	Average for age	Basement Use and Finish	No Finish
No. of Bedrooms	3	Fireplace or Woodstove	Natural Fireplace
No. of Bathrooms	2 FB 1 HB	Garage	2.5-Car Att.

Comments

No comments.

PROXIMITY SALE 4

Proximity Sale 4 - 7384 Cedar Crest Dr, Roxbury, WI

→ Street Level Photo Location and Direction



Road and R.O.W. Distances



Street Level View of Property Proximity Sale 4 – 7384 Cedar Crest Dr, Roxbury, WI



Proximity Sale 4



	T	ransaction	
Document No.	4966541	Date	2/28/2013
Address	7384 Cedar Crest Dr	Price	\$290,900
City	Roxbury	Price Per SF	\$161.70
State	Wisconsin	Conditions of Sale	Arm's length
Tax ID	0907-182-7312-8	Financing	Conventional
Grantor	Jason M & Emily M Lee	Property Rights	Fee Simple
Grantee	Corey J & Alyssa L Geldernick	Listing Date	DOM 150
Verified By	Brian Rissky, 12/5/2014	Verification Source 1	Listing Agent-Laura T Collins
		Site	
Acres	1.500	Topography	Generally level
Site Size Source	GIS	Zoning	Residential
Shape	Regular	View	Neighborhood
Utilities	Gas, Septic, Well	Environmental Issues	None
	Improveme	nts & Financial Data	
GBA	1,799	Heating	Gas FA
Source For SF Area	Assessor	Cooling	CA
Year Built	2002	Basement Size	Full-Walk Out
Condition	Average for age	Basement Use and Finish	Family Room
No. of Bedrooms	2	Fireplace or Woodstove	Gas Fireplace
No. of Bathrooms	3	Garage	3-Car Att.

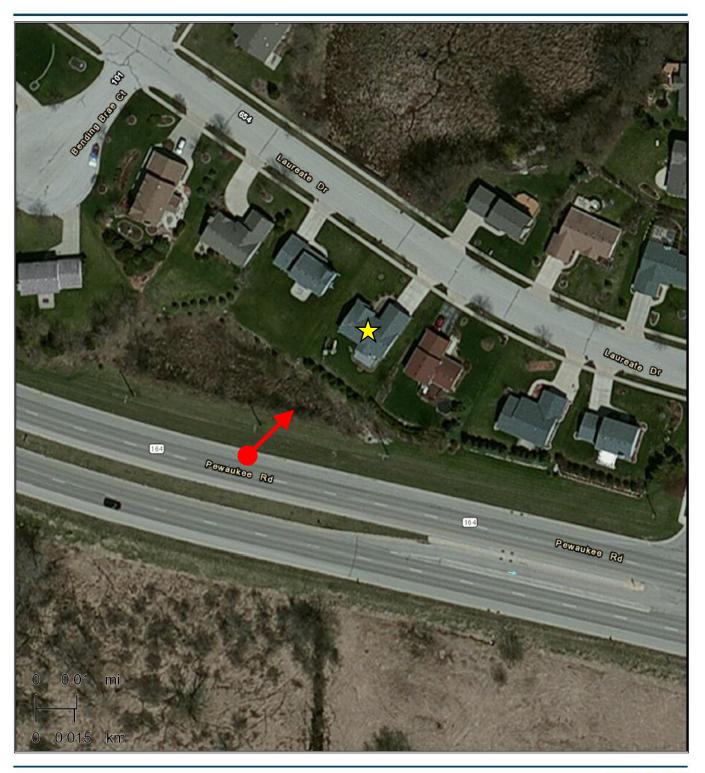
Comments

No comments.

PROXIMITY SALE 5



Street Level Photo Location and Direction



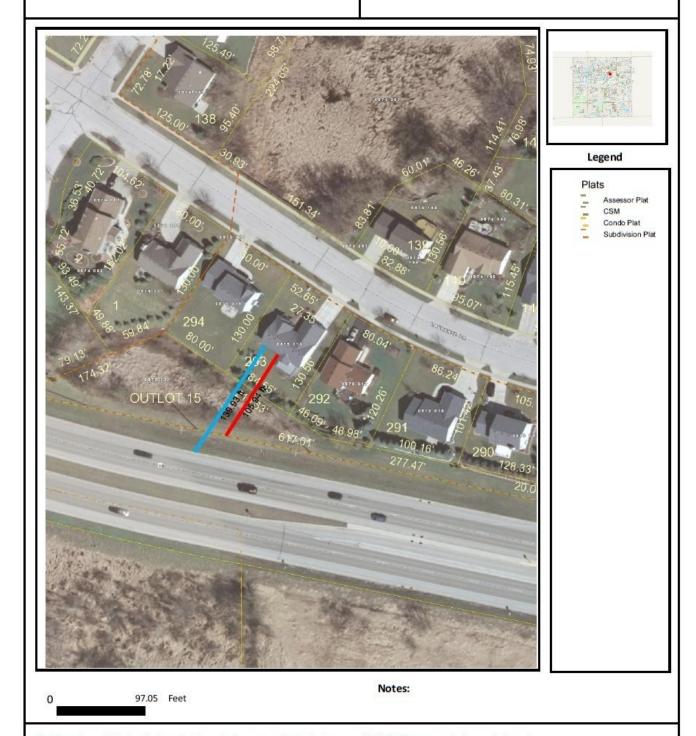
January 07, 2015

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LAND INFORMATION SYSTEMS DIVISION

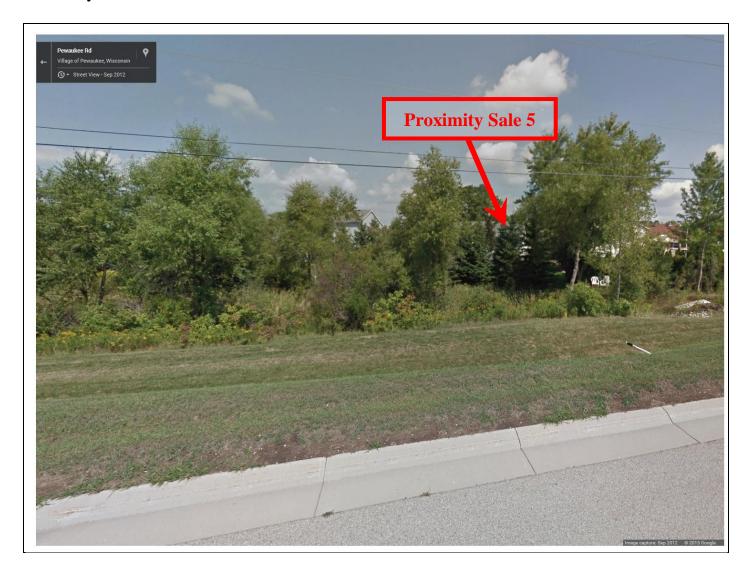
Waukesha County GIS Map



The information and depictions herein are for informational purposes and Waukesha County specifically disclaims accuracy in this reproduction and specifically admonishes and advises that if specific and precise accuracy is required, the same should be determined by procurement of certified maps, surveys, plats, Flood Insurance Studies, or other official means. Waukesha County will not be responsible for any damages which result from third party use of the information and depictions herein, or for use which ignores this warning.



Street Level View of Property Proximity Sale 5 – 634 Laureate Dr, Pewaukee, WI



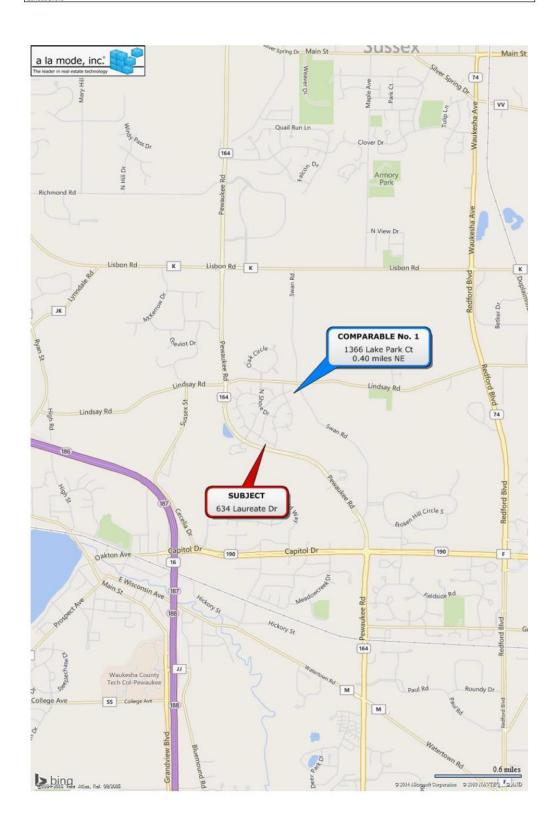
Paired Sale Adjustment Grid – Proximity Sale 5

R	ESIDENTIA													e No.:		
		did not reveal any prior s	ales or	transfers	of the su	bject prope	rty f	or the three years prior	to the et	fective da	ate of this	appra	isal.			
	Data Source(s): MLS, \	Wisconsin Dept.														
8	1st Prior Subject Sal							ny current agreement o								ne 2010 for
IS.	Date: 6/21/2010												 The proper 			
œ.	Price: \$218,400 Source(s): MI S #11429												#1062354. T			
ES!	Source(s): MLS #11429 2nd Prior Subject Sal												30 and remain nd sold after 1			
TRANSFER HISTORY	Date:		THE	price	wası	OWEI EU	10	φ <u>223,000 um</u>	JCI IVI	LO#1	14202	.0 a	ina sola arter	Z days on	the marke	д.
	Price:															
	Source(s):															
	SALES COMPARISON APPROAC		d)			_		Sales Comparison App	roach wa							
	FEATURE Address 634 Laureate	SUBJECT				MPARABLE		LE #1		CO	MPARAB	LE SA	LE # 2	C	OMPARABLE SA	LE # 3
	Address 634 Laureate Pewaukee, W					Park C WI 53		2								
i	Proximity to Subject	VI 53072		0.40			U/									
	Sale Price	\$ 260.	000	0.401	Tilles		\$	287,000				\$			\$	
	Sale Price/GLA	\$ 169.05	/sq.ft.	\$	179.3	8 /sq.ft.			\$		/sq.t	t.		\$	/sq.ft.	
	Data Source(s)	MLS No. 13007	70	MLSI	No. 1	300092	2									
	Verification Source(s)	Listing Agent-Brittney Nels	ion				ee	n Tarantino								
	VALUE ADJUSTMENTS Sales or Financing	DESCRIPTION		_	DESCRIP	TIUN	\dashv	+ (-) \$ Adjust.		DESCRIF	TIUN		+(-) \$ Adjust.	DESCR	PHUN	+(-) \$ Adjust.
	Concessions	Conventional DOM = 25		Other DOM												
ı	Date of Sale/Time	5/31/2013		5/10/2			\dashv									
	Rights Appraised	Fee Simple		Fee S			_									
	Location	Suburban/Hwy				hborhoo	od									
	Site	0.246 acres		0.298			_									
	View Design (Style)	Res./Hwy				oorhoo	d									
ł	Quality of Construction	Ranch		Rand			\dashv									
ı	Age	Average 1998/15		Simila 1996/			\dashv									
	Condition	Average for age		Simila			\exists									
	Above Grade	Total Bdims Bati		Total	Bdims	Baths			Total	Bdrms	Baths	3		Total Bdiffins	Baths	
	Room Count	5 3 2.0		5	3	2.0										
	Gross Living Area Basement & Finished	1,538	sq.rt.		1,	,600 sq	ļĀ.	-1,900				sq.ft.			sq.ft.	
	Rooms Below Grade	Full		Full	E/D	Rm,1 FBth		-4,700								
	Functional Utility	1,262 SF/RecRm,1H Average	BIII	Avera		KM,1 FBtr	1	-4,700								
	Heating/Cooling	Gas FA/CA		Gas F		١	T									
	Energy Efficient Items	Standard		Stand	lard											
Ξ	Garage/Carport	2-Car Att.		2-Car	Att.		4									
8	Porch/Patio/Deck	Deck		Patio			\dashv									
8	Fireplaces Outbuildings	1 GFP None		1 GFF None			\dashv									
Ž	Pool	None		None			\exists									
SE	Other															
IPA							۲				_	-				
SALES COMPARISON APPROACH	Net Adjustment (Total) Adjusted Sale Price				+	⊠ -	\$	-6,600		+	Ш-	\$		+		
ES	of Comparables						\$	280,400				\$			\$	
SA	Summary of Sales Comparison Ap	proach						200,400								
	No adjustment is incl	uded on the grid	for I	ocatio	n on a	a highw	/ay	. The Proxim	ty Im	pact C	alcula	atio	n below determ	nines this	amount.	
	Differences in above	and make but	i i ali an			- di coto	-1 0	20								
	Differences in above	grouna gross bu	IIain	g area	are a	aquste	a þ	30 per square	100t.							
	The Paired Sale lowe	er-level finished a	area	is simi	lar in	quality	to	the Proximity	Sale.	The	differe	ence	e in lower-leve	I finished	area is adj	usted at
	\$15 per square foot a	and includes a do	wnv	vard a	djustr	nent of	\$2	2,000 for a full	bath	relativ	e to a	hal	f bath.			
	Proximity Impact Cale	culation														
	Trocking impact our	odidaon														
	Comparable Adj. Pric															
	Proximity Sale Price	\$260,000)													
	Difference	\$20,400														
	Difference \$20,400															
	Comparable Adj. Price \$280,400															
	= Proximity Impact %	7.3%														
۱																
	Editor and Control															
	Indicated Value by Sales Com	parison Approach \$														



Location Map

Borrower								
Property Address	634 Laureate Dr							
City	Pewaukee	County	Waukesha	State	WI	Zip Code	53072	
Lender/Client								



Proximity Sale 5



	Tr	ansaction	
Document No.	4017936	Date	5/31/2013
Address	634 Laureate Dr	Price	\$260,000
City	Pewaukee	Price Per SF	\$169.05
State	Wisconsin	Conditions of Sale	Arm's length
Tax ID	PW V0875018	Financing	Conventional
Grantor	Jamie L Berg	Property Rights	Fee Simple
Grantee	Christine M Viste	Listing Date	DOM 25
Verified By	Brian Rissky, 11/26/2014	Verification Source 1	Listing Agent-Brittney Nelson
		Site	
Acres	0.246	Topography	Generally level
Site Size Source	GIS	Zoning	Residential
Shape	Regular	View	Neighborhood
Utilities	Gas, Municipal Water & Sewer	Environmental Issues	None
	Improvemen	ts & Financial Data	
GBA	1,538	Heating	Gas FA
Source For SF Area	Assessor	Cooling	CA
Year Built	1998	Basement Size	Full
Condition	Average for age	Basement Use and Finish	1,262 SF, Rec Room, 1 HB
No. of Bedrooms	3	Fireplace or Woodstove	Gas Fireplace
No. of Bathrooms	2	Garage	2-Car Att.
	C	omments	

The property has a large deck in back yard.

Paired Sale



	Transaction			
Document No.	4013405	Date	5/10/2013	
Address	1366 Lake Park Ct	Price	\$287,000	
City	Pewauke	Price Per SF	\$179.38	
State	Wisconsin	Conditions of Sale	Arm's length	
Tax ID	PW V0874228	Financing	Conventional	
Grantor	J Adam & Stephanie Dobberstein	Property Rights	Fee Simple	
Grantee	Andrew M Voit	Listing Date	DOM 50	
Verified By	Brian Rissky, 11/26/2014	Verification Source 1	Listing Agent-Colleen Tarantino	
Site				

Site				
Acres	0.298	Topography	Generally level	
Site Size Source	GIS	Zoning	Residential	
Shape	Regular	View	Neighborhood	
Utilities	Gas, Municipal Water & Sewer	Environmental Issues	None	

Improvements & Financial Data				
GBA	1,600	Heating	Gas FA	
Source For SF Area	Assessor	Cooling	AC	
Year Built	1996	Basement Size	Full	
Condition	Average for age	Basement Use and Finish	1,440 SF, Rec Room, 1 FB	
No. of Bedrooms	3	Fireplace or Woodstove	Gas Fireplace	
No. of Bathrooms	3	Garage	2-Car Att.	

Comments

Property includes a patio.

QUALIFICATIONS OF THE APPRAISERS

KEVIN L. ZAREM, MAI

Work Experience

1997-Present	Owner, Metropolitan Appraisal, LLC, Cedarburg, WI Experienced in all phases of the valuation and evaluation of commercial, residential, industrial, and unimproved real estate. Managed numerous, large, right-of-way, valuation projects throughout Wisconsin. Testified as an expert witness in several cases involving condemnation acquisitions by utility companies and government agencies.
1995-1997	Senior Associate, AccuVal Associates, Incorporated, Mequon, WI Conducted industrial and commercial real estate appraisals throughout the United States.
1992–1995	Senior Appraiser, Metropolitan Appraisal, Incorporated, Milwaukee, WI Conducted appraisals of commercial real estate in the Wisconsin area.
1989–1992	Assistant Vice President, Heitman Financial, Los Angeles, CA Performed investment analysis and asset management services in the western United States for institutional investors.

Education

1987-1988	University of Wisconsin-Madison, Master of Science Real Estate Appraisal and Investment Analysis.
1983-1987	<u>University of Wisconsin-Madison, Bachelor of Business</u> Real Estate and Urban Development, Marketing.

Other Qualifications & Affiliations

Member Appraisal Institute (MAI #11364)
Wisconsin Certified General Appraiser (WCGA #598)
International Right-of-Way Association
University of Wisconsin Real Estate Alumni Association, Inc.
Frequent seminar speaker on condemnation issues
Past President Board of Directors Big Brothers Big Sisters of Ozaukee County

BRIAN M. RISSKY

Work Experience

2006-Present Senior Appraiser, Metropolitan Appraisal, LLC, Cedarburg, WI

Experienced in condemnation appraisals for large roadway and utility corridors. Managed junior appraisers and led appraisal teams for numerous right-of-way

projects throughout Wisconsin.

2001-2006 Geographic Information Systems (GIS) Technician, Wisconsin DNR, Milwaukee, WI

Provided computer mapping support for the Remediation and Redevelopment program of the Wisconsin DNR. Collected location data for environmentally

contaminated sites and assisting in site remediation case reviews.

Education

1995-2000 University of Wisconsin-Oshkosh, Bachelor of Science

Environmental Geography

Real Estate Courses:

Basic Appraisal Principles – Allied Real Estate School

Basic Appraisal Procedures – Allied Real Estate School

Uniform Standards of Professional Appraisal Practice – Allied Real Estate School

General Appraisar Sales Comparison Approach – Appraisal Institute

General Appraiser Site Valuation and Cost Approach - Appraisal Institute

General Appraiser Market Analysis and Highest and Best Use - Appraisal Institute

General Appraiser Income Approach/Part 1 – Appraisal Institute General Appraiser Income Approach/Part 2 – Appraisal Institute

Real Estate Finance, Statistics, and Valuation Modeling – Appraisal Institute

General Appraiser Report Writing – Appraisal Institute Eminent Domain and Condemnation – Appraisal Institute

URAR & The Cost Approach – Appraisal Education Academy

Analyzing Operating Expenses – Appraisal Institute

Residential Site Valuation and Cost Approach – Appraisal Institute

Subdivision Valuation – Appraisal Institute

ASSUMPTIONS AND LIMITING CONDITIONS

ASSUMPTIONS AND LIMITING CONDITIONS

Extraordinary Assumptions

Approximately 81% of the site is identified as hydric soils by the Outagamie County GIS mapping system. This area is not currently designated as wetlands in the Wisconsin Wetlands Inventory. However, according to Outagamie County zoning personnel, no building permits will be issued for areas within hydric soils unless a site specific wetland survey is conducted that indicates wetlands are not present. A site specific wetlands survey is beyond the scope of this appraisal. It is an extraordinary assumption that no wetlands are present in the areas of hydric soils. The use of this extraordinary assumption may alter the appraisal results.

The project engineers provided the appraisers with an expected TLE construction period impacting the subject. The exact timeframes are unknown. It is an extraordinary assumption that the timeframes are correct. The use of this extraordinary assumption may alter the appraisal results.

Hypothetical Conditions

It is a hypothetical condition of the appraisal that a 3.00-acre Homesite exists which is improved with the subject's single-family residence and outbuildings. The Homesite is legally permissible and is established to determine proximity impact damages.

The analyses and opinions set forth in this report are subject to the following assumptions and limiting conditions:

The valuation estimate and market or feasibility conclusions apply only to the property specifically identified and described in this report.

No responsibility is assumed for the legal description or for matters including legal or title considerations. The property is appraised as though free of all encumbrances, and the title is assumed to be good and marketable unless otherwise stated.

No survey of the boundaries of the property was undertaken. All area dimensions furnished are presumed to be correct.

Information contained in this appraisal has been gathered from sources that are believed to be reliable. No responsibility is assumed for the accuracy of information supplied by others.

We assume no responsibility for economic or physical factors that may affect the opinions herein stated which might occur at some date after the date of value. Forecasts of future events that influence the valuation process are predicated on the continuation of historic and current trends in the market.

The property is appraised assuming it to be under responsible ownership and competent management.

No engineering survey has been made. Except as specifically stated, data relative to size and area, were taken from sources considered reliable. No encroachment of real property improvements is considered to exist.

No opinion is intended to be expressed on matters that require legal expertise or specialized investigation or knowledge beyond that customarily employed by real estate appraisers.

This appraisal is predicated on the assumption that the appraisers did not observe the existence of hazardous material that may or may not be present on the property, unless otherwise stated. The appraisers have no knowledge of the existence of such material on or in the property. The appraisers, however, are not qualified to detect such substances. The presence of asbestos or other potentially hazardous materials may affect the value of the property. The value estimate herein is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such condition or for any expertise or engineering knowledge required to discover them.

We have inspected, as far as possible, the land and improvements thereon; however, it was impossible to personally inspect the conditions beneath the soil or structural components of the improvements; therefore, no representation is made as to these matters unless specifically considered in the report.

Maps, plats and exhibits included herein are for illustration purposes only, as an aid in visualizing matters discussed within the appraisal. They should not be considered surveys nor relied upon for any other purpose, nor should they be removed from, reproduced, or used apart from this report.

It is assumed that there is full compliance with all applicable federal, state and local environmental regulations and laws unless noncompliance is stated, defined and considered in the appraisal report.

The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific compliance survey and analysis of this property to determine whether it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more ADA requirements. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirements of ADA in estimating the value of the property.

It is assumed that all applicable zoning and use regulations and restrictions have been complied with, unless nonconformity has been stated, defined, and considered in the appraisal report.

It is assumed that all required licenses, certificates of occupancy, consents or other legislative or administrative authority from any local, state or national government or private entity or organization have been or can be obtained or renewed for the use on which the value estimate contained in this report is based.

The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.

Any value estimates provided in the report apply to the entire property, and any prorating or division of the total into fractional interests will invalidate the value estimate, unless such prorating or division of interests has been set forth in the report.

This report may contain prospective financial information, estimates or opinions that represent the appraisers' view of expectations at a particular point in time, but such information, estimates or opinions are not offered as predictions or as assurances that a particular level of income or profit will be achieved, that events will occur, or that a particular price will be offered or accepted. This appraisal is based on market conditions existing as of the date of the appraisal.

We shall not be required, by reason of this report, to give testimony or to be in attendance in court or any governmental or other hearing with reference to the property without prior arrangements having first been made with us relative to such additional employment.

Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be reproduced or disseminated to the general public by the use of advertising media, public relations media, news media, sales media or other media for public communication without the prior written consent of the signatories of this appraisal.

The use of all or any part of this report in connection with real estate tax shelters, syndication of interests in real estate, the offering of securities, shares or partnership interests in real estate or any other public or private offering without the specific written consent of the appraiser is not authorized. Neither the whole, nor any part of this report, nor any reference thereto may be included in any document, statement, appraisal, or circular without the appraisers' prior written approval of the form and context in which it is to appear.

The report is based on estimates, assumptions, and other information developed from research of the market, knowledge of the industry, and meetings during which you or your representatives provided us with certain information. These data are assumed to be reliable, but no responsibility, whether legal or otherwise, is assumed for their accuracy.

Under the terms of the engagement, we will have no obligation to revise this report to reflect events or conditions that occur subsequent to the date of the appraisal. However, we will be available to discuss the necessity for revision resulting from changes in economic or market factors affecting the subject.

No third parties other than the client may rely upon this appraisal for any purpose whatsoever. This appraisal was prepared specifically for the client, to whom this appraisal is addressed.