

# METTLER TOLEDO

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**Address:** 1900 Polaris Parkway  
Columbus, OH 43240  
**Phone:** (800) 523-5123  
**Fax:** (614) 438-4900  
**Internet:** [www.mt.com/industrial](http://www.mt.com/industrial)

July 17, 2012

To: Wisconsin Dept of Transportation  
ATTN: Michele Martino  
21115 East Moreland Blvd  
Southeast Region Waukesha Post  
Waukesha, WI 53186  
Phone: (262) 857-7511  
Fax: (262) 857-3773  
Email: [michele.martino@dot.wi.gov](mailto:michele.martino@dot.wi.gov)  
Subject: **Quote # SW3-12-07-0046**

Dear Michele,

Thank you for your interest in METTLER TOLEDO products and services. METTLER TOLEDO has been providing high-performance weighing solutions to industrial users for nearly a century. We are a complete weighing, measuring and data integration company, dedicated to providing successful solutions for quality, process and profitability improvement throughout all industries.

METTLER TOLEDO seeks to provide you, our valued customer, with an optimal solution to your application, process and business demands. From the onset of your immediate or long term project needs, we are available as a resource to help specify and select quality measurement systems and software products appropriate to your application. For Wisconsin Dept of Transportation, our solutions represent a valuable combination of performance, accuracy and precision. From milligram resolution to freight train capacity, METTLER TOLEDO has an economic solution that will weigh or measure your product quickly, efficiently, and accurately, with the ability to display, print, transmit or manage the information precisely as you desire.

In addition to our complete product offering, we offer the services necessary to seamlessly integrate our products with your existing processes and quality systems, and to keep you in compliance with any regulatory requirements. Our locally based, centrally dispatched field service group possesses the training, expertise and assets necessary to properly install and commission your equipment, as well as maintain it throughout its life. With an appropriate service protection plan tailored to your specific needs, you can expect years of trouble-free performance from your METTLER TOLEDO products.

Michele, I appreciate the opportunity to demonstrate our expertise by providing a high value, high-performance weighing solution for your company. I have attached our quotation for your review.

If you have any questions or need additional information regarding this proposal, or for any other reason whatsoever, please contact me directly at Phone: (630) 936-6538 or [Scott.Wittke@mt.com](mailto:Scott.Wittke@mt.com).

All of us at METTLER TOLEDO look forward to being of service to you.

Sincerely,

Scott Wittke  
Area Service Leader  
Phone: (630) 936-6538  
Fax: (614) 781-3040  
[Scott.Wittke@mt.com](mailto:Scott.Wittke@mt.com)

1900 Polaris Parkway  
Columbus, OH 43240  
Phone (800) 523-5123  
Fax (614) 438-4900  
www.mt.com

**Send Orders To:** Scott Wittke  
Area Service Leader  
231 S. Frontage Road #6  
Burr Ridge, IL 60527  
Phone: (630) 936-6538  
Fax: (614) 781-3040  
Scott.Wittke@mt.com

**Quote #:** SW3-12-07-0046  
**Quote Date:** 07/17/2012

## Quote To:

Wisconsin Dept of Transportation  
Michele Martino  
21115 East Moreland Blvd  
Southeast Region Waukesha Post  
Waukesha, WI 53186  
Phone: (262) 857-7511  
Fax: (262) 857-3773  
Email: michele.martino@dot.wi.gov

## Ship To:

Wisconsin Dept of Transportation  
Michele Martino  
Wisconsin Weigh Station  
I-94 & Hwy ML  
Pleasant Prairie, WI 53158  
Phone: (262) 857-7511  
Fax: (262) 857-3773  
Email: michele.martino@dot.wi.gov

Item #	Qty. Description		Extended
	<b>Comment</b> The below items are quoted for repair of the Directional Arrow Sign (Lane Sorter)		
<b>Service</b>	<b>1 Zone/Labor</b>		<b>\$953.50</b>
	Labor & Zone (Truck/Travel Labor/Mileage/Site Labor)		
<b>Parts</b>	<b>1 Parts</b>		<b>\$298.00</b>
	Parts - Bulbs/Sockets/Transformers		
<b>Quote Total</b>			<b>\$1,251.50</b>
Quote Expiry	Payment Terms	Shipment	F.O.B. Point
08/16/2012	Net 30	Please Call	Origin

State and local taxes and shipping charges are not included. Please refer to our QUOTE NUMBER on your purchase order. This transaction is subject to and you accept and agree to be bound by METTLER TOLEDO's terms and conditions of sale set forth at [www.mt.com/legal](http://www.mt.com/legal).